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Transport Topics

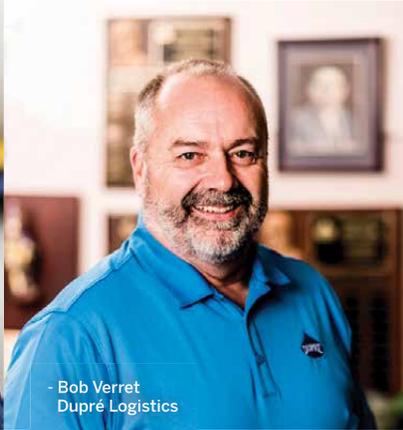
2019 **TOP 100** PRIVATE CARRIERS

As e-commerce expands, private-fleet operators are adopting new delivery strategies and rethinking distribution, in an effort to solve

**the
final
mile**



- Joe Neal
Heniff Transportation



- Bob Verret
Dupré Logistics



- Joy Hoehler
Schwerman Trucking



- Chad Ogden
Sunrise Logistics

Never stop evolving.

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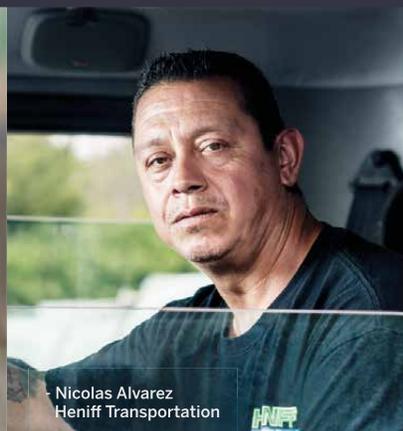
For more than 20 years, the companies of Trimble Transportation have been helping fleets across the country stay ahead of the technology curve. Now PeopleNet, 10-4 and TMW are evolving together under one purpose: To make the movement of freight and goods all throughout the supply chain safer and more efficient than ever before.

Take it from all of our real customers. To maximize the performance of your business – you should never stop evolving. And with Trimble, you never will.



“There are over 300 things that have to happen perfectly for a load to get from point A to point B.”

- Jeff O'Connor
Heniff Transportation



- Nicolas Alvarez
Heniff Transportation



- Elise Fournet
Dupré Logistics

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Competition Rises for Private Fleets In Food, Oil Sectors

By **Seth Clevenger**
Managing Editor, Features

While stability reigns across much of this year's TRANSPORT TOPICS Top 100 Private Carriers list, the new rankings do reflect some significant shake-ups in the highly competitive food distribution and oil field sectors.

One of the most prominent developments was the ascent of US Foods, which jumped to No. 3 on the list of the largest private fleets in North America, up from No. 6 a year ago, after expanding its tractor count by more than 30% to 6,968.

The food distributor edged past No. 4 Walmart Inc. and is now closing in on rival Sysco Corp., which remains No. 2 with its fleet of 8,544 tractors.

Completed and pending mergers also are reshaping the business landscape for private carriers.

United Natural Foods Inc. climbed to No. 23 on the Top 100, from No. 36 a year ago, after completing its high-profile acquisition of Supervalu in October 2018. UNFI now boasts a fleet of 1,355 tractors.

Another major deal is on the horizon in the energy sector.

The planned merger of C&J Energy Services and Keane Group, which is expected to close in the fourth quarter, would create a new oil field services giant. C&J currently ranks No. 13 with a private fleet of 2,364 tractors, while Keane checks in at No. 27 with 1,201. Both firms are based in Houston. The combined company plans to adopt a new corporate name and ticker symbol.

"The merger of equals unites two great companies, resulting in a broader portfolio of well completion services across an even greater footprint in the U.S.," Keane CEO Robert Drummond said in the announcement.

The combined firm also will be positioned to further invest in technology and innovation, he added.

United Rentals, meanwhile, continued its rapid ascent on the

Top 100 list, landing this year at No. 12, up from No. 15 last year and No. 24 two years ago.

The supplier of rental equipment for construction and industrial sites acquired both BlueLine Rental and BakerCorp International Holdings in the second half of 2018.

United Rentals now operates a private fleet of 2,774 tractors, 3,121 trailers and 5,213 straight trucks.

Other big movers on this year's list include Helena Agri-Enterprises, which jumped to No. 14 from No. 35; Cudd Energy Services, which leaped to No. 18 from No. 70; and CRH Americas, which checks in at No. 41 after ranking No. 92 a year ago.

Helena Agri-Enterprises, a fertilizer and pesticide distributor based in Collierville, Tenn., operates a private fleet of 2,054 tractors.

Texas-based oil field services firm Cudd Energy Services has 1,664 tractors in its fleet.

And CRH Americas, which previously operated under the name Oldcastle, transports building materials with its fleet of 889 tractors.

Seven companies are new to the Top 100 list this year.

Keane Group debuts at No. 27, while Nine Energy Service, another Houston-based provider of oil well services, joins the list at No. 65.

Messer Americas, a provider of industrial gas services, entered the Top 100 at No. 61 after acquiring most of the North American gases business of Linde in March.

Other newcomers to the list include No. 83 Ecology Auto Parts, which provides scrap metal and auto parts recycling in the western United States; No. 87 SpartanNash, a food retailer and distributor; and No. 96 Columbia Distributing, which delivers beverages in the Pacific Northwest.

Domino's Pizza also joins the list at No. 88 with a fleet of 517 tractors. The well-known pizza chain operates about 20 dough manufacturing and food logistics centers in the United States.

Acknowledgments and Sources

The 2019 Top 100 Private Carriers is an annual project of Transport Topics.

Seth Clevenger, managing editor of features, coordinated the project with help from Joe Antoshak, editorial researcher. The cover was designed by Brian Kelly, creative services manager. Debra Devine, production manager, created the layout.

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
 1	1	PepsiCo Inc. Purchase, N.Y. NYSE: PEP Mike O'Connell, Vice President Supply Chain, Service and Distribution <i>pepsico.com</i>	11,250 tractors 18,050 trailers 4,300 straight trucks 16,700 pickup trucks and cargo vans	\$64.7 billion	PepsiCo North America Beverages produces and distributes soft drinks, juices, coffee, teas, sports drinks and bottled water. Frito-Lay North America produces and distributes potato chips, tortilla chips, cheese snacks, granola bars, pretzels, popcorn and refrigerated dips and spreads. Quaker Foods North America produces and distributes cereals, rice and pasta products, cake mixes and syrup and dairy products. Latin Americas Foods produces and distributes snack foods and cookies in Mexico, Brazil, Argentina, Colombia, Ecuador, Guatemala and Venezuela. Pepsi Logistics Co. provides freight brokerage services. Wimm-Bill-Dann produces and distributes food and beverages in Russia. The Hive incubates small and new brands including Maker Oats, Stubborn Soda and Looza; launched in August 2018.
 2	2	Sysco Corp. Houston NYSE: SYY Scott Charlton, Executive Vice President, Supply Chain <i>sysco.com</i>	8,544 tractors 10,478 trailers 1,053 straight trucks 698 pickup trucks and cargo vans	\$58.7 billion	Distributes food and beverages, kitchen equipment and cleaning supplies to restaurants, schools and health care institutions through roughly 330 distribution centers globally; includes operations of Waugh Foods acquired in January and J&M Wholesale Meats and Imperio Foods acquired in April. The Sygma Network delivers food and nonfood products to chain restaurants through 15 distribution centers. Sysco Specialty Meat delivers meat products through 17 operating companies. North Star Seafood distributes fresh and frozen seafood in Florida. European Imports Inc. distributes cheese, meat and other imported food products in the United States. FreshPoint Inc. distributes fresh fruits and vegetables through 26 operating companies. Guest Supply Inc. provides housekeeping supplies, room accessories and textiles to the lodging industry. International Food Group distributes food and supplies to restaurants in more than 90 countries. Mayca Distribuidores S.A. distributes food and operates a retail cash-and-carry business with seven locations and a truck leasing business in Costa Rica. Pacific Star Foodservice distributes food to restaurants, casinos, theme parks, movie theaters and hotels in Mexico — 50% ownership. Brakes Group distributes food and beverages in the United Kingdom, Ireland, France, Sweden, Spain, Belgium and Luxembourg. HFM Foodservice is a broadline food distributor on all four major Hawaiian Islands and Guam. Doerle Food Services distributes food to restaurants, health care institutions and multi-unit customers in Louisiana, East Texas and Mississippi.
 3	6	US Foods Rosemont, Ill. NYSE: USFD Ty Gent, Chief Supply Chain Officer <i>usfoods.com</i>	6,968 tractors 8,871 trailers 440 straight trucks	\$24.2 billion	Distributes food and related products to restaurants, hotels, health care facilities, cafeterias and schools in the United States, includes operations of Services Group of America's Food Group of Cos. acquired in 2018. TOBA Inc. distributes food and related products to restaurants, schools, grocery stores and convenience stores in seven states across the Midwest.
 4	3	Walmart Inc. Bentonville, Ark. NYSE: WMT Greg Smith, Executive Vice President, Supply Chain <i>walmart.com</i>	6,556 tractors 64,281 trailers 95 straight trucks 175 pickup trucks and cargo vans	\$514 billion	Walmart U.S. operates 4,769 discount department stores, supercenters, neighborhood markets and small format stores in the United States and Puerto Rico, and ships through 156 distribution facilities. Walmart International operates 5,993 retail and wholesale department stores and food markets in 26 countries. Sam's Club operates 599 merchandise warehouses in the United States, and ships through 23 distribution facilities. Walmart eCommerce provides e-commerce services in 10 countries.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
 5	4	Reyes Holdings Rosemont, Ill. Paul Rizzo, Senior Vice President, Fleet Operations <i>reyesholdings.com</i>	5,802 tractors 7,494 trailers 938 straight trucks 1,292 pickup trucks and cargo vans	\$33 billion	Reinhart FoodService distributes food and beverages, utensils and paper products and cleaning supplies to restaurants, sporting venues, schools, nursing homes and hospitals through 26 distribution centers in the United States; included despite pending sale to Performance Food Group, expected to close by the end of 2019. Martin-Brower Co. distributes food and supplies to McDonald's restaurants in the United States, Canada, Europe, Central and South America, and Asia. Reyes Beverage Group operates from 27 warehouses across the United States. Great Lakes Coca-Cola Bottling distributes beverages in the greater Chicago area and eight states in the Midwest and West. Reyes Coca-Cola Bottling distributes soft drinks throughout the West Coast with facilities in Nevada and California. Reyes Fleet Management provides equipment maintenance and repair services and leasing.
 6	5	Halliburton Co. Houston NYSE: HAL Jeff Miller, Chairman, President and CEO <i>halliburton.com</i>	5,771 tractors 11,653 trailers 4,559 straight trucks 335 pickup trucks and cargo vans	\$24 billion	Halliburton Energy Services provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment in the United States and more than 80 other countries. Summit ESP provides electric submersible pump technology and services.
 7	7	Nutrien¹ Saskatoon, Saskatchewan NYSE/TSX: NTR Michael Gates, Fleet Department Manager <i>nutrien.com</i>	4,349 tractors 8,554 trailers 2,261 straight trucks 8,622 pickup trucks and cargo vans	\$19.6 billion	Nutrien Ag Solutions supplies fertilizer, seed and other agricultural products from 1,700 locations in seven countries. The company also produces and distributes potash, nitrogen and phosphate products worldwide.
 8	8	McLane Co. Temple, Texas (Berkshire Hathaway Inc.) Robbie Wainwright, Vice President, Logistics and Engineering <i>mclaneco.com</i>	3,809 tractors 5,758 trailers 105 straight trucks 12 pickup trucks and cargo vans	\$50 billion	McLane Grocery Distribution delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters. McLane Foodservice Distribution delivers food and service items to quick-service restaurant chains. Empire Distributors distributes alcoholic beverages from 14 locations to customers in Georgia, North Carolina and Tennessee. Consumer Value Products develops and distributes private-label food and home products, including bottled water, dog biscuits, beef jerky, work gloves, baby products and candy. Kinexo provides supply chain consulting and transportation management. Vantix Logistics provides third-party logistics services. C.D. Hartnett Company distributes food and groceries to convenience stores and food service operators.
 9	9	Schlumberger Limited Houston (Schlumberger N.V., Paris) Olivier Le Peuch, CEO <i>slb.com</i>	3,652 tractors 5,107 trailers 510 straight trucks	\$32.8 billion	Provides oil and gas drilling services and project management services in more than 120 countries.
 10	10	Performance Food Group Richmond, Va. NYSE: PFGC George Holm, President & CEO <i>pfgc.com</i>	3,307 tractors 4,377 trailers 383 straight trucks	\$17.6 billion	Performance Foodservice distributes food and food-related products to restaurants, hotels, health care facilities and schools in the United States. PFG Customized Distribution distributes food and food-related products to restaurant chains in the United States and other countries. Vistar Corp. distributes candy, snacks, beverages and other convenience food items to vending, retail, concession, theater, fundraising and coffee service industries through 20 distribution centers and nine cash-and-carry stores. Eby-Brown Co. distributes wholesale consumer products in the convenience industry; acquired in April 2019.

NA = Not Applicable or Not Available

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¹ Nutrien equipment numbers are for 2018.

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
11	11	 Tyson Foods Springdale, Ark. NYSE: TSN Rob Lyall, Vice President of Transportation <i>tysonfoods.com</i>	3,233 tractors 8,759 trailers 41 straight trucks 1,433 pickup trucks and cargo vans	\$40.1 billion	Operates farms for cattle, chicken and hogs; produces and markets fresh beef, chicken and pork, pepperoni, pizza toppings, bacon, deli meats, hams, franks, snacks, appetizers, side items, refrigerated and frozen prepared meals in the United States, includes operations of foodservice provider Keystone Foods acquired in November 2018 and European and Thai poultry operations of BRF S.A. acquired in February. Tyson Ventures is a venture capital investment firm.
12	15	 United Rentals Stamford, Conn. NYSE: URI Matthew Flannery, CEO <i>unitedrentals.com</i>	2,774 tractors 3,121 trailers 5,213 straight trucks	\$8 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through approximately 1,000 locations in the United States and Canada; includes operations BlueLine Rental acquired in October 2018 and BakerCorp International Holdings acquired in July 2018. Neff Rental offers earthmoving, material handling, aerial and other equipment rentals.
13	13	 C&J Energy Services Houston NYSE: CJES Don Gawick, President and CEO <i>cjenergy.com</i>	2,364 tractors 3,656 trailers 813 straight trucks	\$2.2 billion	Provides oil and gas drilling, production and well completion services in the United States. The company plans to merge with oilfield services provider Keane Group in the fourth quarter of 2019. The combined company will operate under a new corporate name and ticker symbol. Mobile Data Technologies provides data acquisition and control products for fracturing and wellsite operations. KVS Transportation provides pipe recovery and logging services.
14	35	 Helena Agri-Enterprises Collierville, Tenn. (Marubeni America Corp., New York) Michael McCarty, President and CEO <i>helenaaagri.com</i>	2,054 tractors 2,575 trailers 1,813 straight trucks	NA	Distributes fertilizer and pesticides through about 450 locations in the United States for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets. Marubeni Specialty Chemicals provides trading and distribution services.
15	17	 Gordon Food Service Grand Rapids, Mich. David Ponstein, Regional Transportation Manager <i>gfs.com</i>	1,939 tractors 2,821 trailers 19 straight trucks	\$14 billion	Manufactures and distributes food and beverages and related supplies to restaurants, schools and institutions through 24 distribution centers and more than 175 cash-and-carry stores in the United States and Canada.
16	16	 CHS Inc. Inver Grove Heights, Minn. Nasdaq: CHSCP Jay Debertin, President and CEO <i>chsinc.com</i>	1,826 tractors 11,131 trailers 1,689 straight trucks	\$32.7 billion	Operates petroleum refineries and ethanol plants and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed, processes soybeans, flour, canola and sunflowers and provides insurance and financial services; includes operations of West Central Distribution acquired in March 2019. CHS Transportation distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
17	14	 BASIC Energy Services Fort Worth, Texas NYSE: BAS T. M. Roe Patterson, President and CEO <i>basicenergyservices.com</i>	1,686 tractors 1,822 trailers 386 straight trucks	\$965 million	Provides a range of well services to oil- and gas-drilling companies in the Texas Gulf Coast, the Ark-La-Tex region, the Permian Basin, the Mid-Continent and the Rocky Mountain and Appalachian regions in the United States.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
18 	70	Cudd Energy Services The Woodlands, Texas (RPC Inc.) Richard Hubbell, President and CEO <i>cudd.com</i>	1,664 tractors 2,110 trailers 347 straight trucks	NA	Provides pressure pumping and well production services for oil and gas drilling companies in the United States and other countries. Cudd Well Control provides firefighting services for oil and gas wells. Bronco Oilfield Services provides well testing, surface control and pumping equipment services. EPI Consultants provides engineering services. Patterson Tubular Services provides pipe and other tubular goods for oil field drilling activity.
19 	18	American Air Liquide Holdings Houston (L'Air Liquide SA, Paris) Michael Graff, Chairman, President and CEO Susan Ellerbusch, CEO, Air Liquide USA <i>airliquide.com</i>	1,489 tractors 2,344 trailers 4,296 straight trucks	\$24.5 billion	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food processing, health care and aerospace industries from more than 140 production facilities in the United States and Canada. The company also operates more than 2,000 miles of pipeline for oxygen, nitrogen and hydrogen gases and operates gas production units at more than 300 customer sites. Airgas Inc. produces and distributes industrial, medical and specialty gases, welding equipment and related products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and supplies dry ice.
20 	20	Coca-Cola Bottling Co. United Birmingham, Ala. Stanley Ellington, Vice President, Supply Chain and Operations <i>cocacolaunited.com</i>	1,437 tractors 1,915 trailers 513 straight trucks	NA	Produces and distributes soft drinks, juices, water and energy drinks through more than 60 distribution centers in seven states in the southeastern United States.
21 	19	Albertsons Cos. Boise, Idaho (Cerberus Capital Management) Duane Woods, Director of Transportation Operations <i>albertsons.com</i>	1,420 tractors 5,350 trailers 1,050 straight trucks 75 pickup trucks and cargo vans	\$60.6 billion	Operates 2,269 stores and more than 1,700 pharmacies, 397 fuel centers and six Plated fulfillment centers in 34 states and the District of Columbia under the following brand names: Albertsons, Safeway, Markets, Vons, Pavilions, Randalls, Tom Thumb, Carrs, Acme, Jewel-Osco, Star Market, United Supermarkets, Amigos, Market Street, Andronico's, Shaw's, Save-On, Haggen, United Express, Plated and Lucky. The company also operates 23 distribution centers and 20 food manufacturing plants.
22 	22	Dot Foods Mount Sterling, Ill. Paul Mugerditchian, President, DOT Transportation <i>dotfoods.com</i>	1,410 tractors 2,215 trailers 6 straight trucks 28 pickup trucks and cargo vans	NA	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food service distributors in the United States and 39 countries through 11 distribution centers. Dot Transportation provides dry van and refrigerated truckload and LTL freight transportation services.
23 	36	United Natural Foods Inc. (UNFI) Providence, R.I. Nasdaq: UNFI Steven Spinner, President and CEO <i>unfi.com</i>	1,355 tractors 3,272 trailers 7 straight trucks	\$10.2 billion	Distributes natural foods and organic products to supermarkets and specialty stores through 33 distribution centers in the United States and Canada. Acquisition of Supervalu closed in October 2018. Albert's distributes organic produce, milk, dressings, eggs, juices, poultry and other specialty items in the United States; includes the operations of Nor-Cal. Select Nutrition ships health and beauty aids, vitamins and supplements from distribution centers in California and Pennsylvania. Woodstock Farms produces nuts, dried fruits and other snack items. Tony's distributes deli meats, cheese, food service and bakery goods primarily to the western United States.
24 	25	Sunbelt Rentals Fort Mill, S.C. (Ashtead Group PLC, London) Brendan Horgan, CEO <i>sunbeltrentals.com</i>	1,347 tractors 1,346 trailers 3,195 straight trucks 3,163 pickup trucks and cargo vans	\$4.2 billion	Provides equipment rental for construction, industrial and utility industries through 658 locations in the United States and Canada.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
 25	23	The Quikrete Cos. Atlanta Will Magill, CFO quikrete.com	1,311 tractors 1,692 trailers 55 straight trucks	NA	Manufactures and distributes packaged concrete and cement mixes from about 250 facilities in the United States, Canada, Puerto Rico and South America. Rinker Materials manufactures and distributes concrete pipe and related products. Pavestone produces concrete paving stones and retaining wall units. Contech Engineered Solutions provides site development products and services. Greencore USA produces mortar and stucco materials. Custom Building Products produces flooring preparation products and installation systems for tile and stone. QPR Engineered Solutions for Infrastructure provides asphalt pavement repair materials.
 26	21	Clean Harbors Norwell, Mass. NYSE: CLH Alan McKim, Chairman, President and CEO cleanharbors.com	1,217 tractors 3,543 trailers 4,084 straight trucks 31 pickup trucks and cargo vans	\$3.3 billion	Clean Harbors Environmental Services provides collection, transportation, treatment and disposal of hazardous materials in the United States and Canada, Mexico and Puerto Rico. Safety-Kleen Systems provides used oil recycling and re-refining, parts washers and environmental services for small-quantity generators.
 27 Not Ranked		Keane Group Houston NYSE: FRAC Robert Drummond, CEO keanegrp.com	1,201 tractors 2,106 trailers 135 straight trucks	\$2.1 billion	Provides well completion services in the United States. The company plans to merge with C&J Energy Services in the fourth quarter of 2019. The combined company will operate under a new corporate name and ticker symbol.
 28	33	Cemex USA Houston (Cemex S.A.B. de C.V., Nuevo Leon, Mexico) Ignacio Madridejos President, Cemex USA cemexusa.com	1,166 tractors 1,761 trailers 5,827 straight trucks	\$3.7 billion	Manufactures and sells ready-mix cement, concrete blocks and aggregates and operates 26 cement plants, 76 rock quarries and 583 ready-mix plants in the United States and Mexico with additional operations in Europe, Central and South America, and Africa. New Line Transport operates as a private and for-hire flatbed carrier.
 29	34	Praxair Inc. ¹ Danbury, Conn. (Linde plc) John Sheehy, Vice President, Distribution praxair.com	1,114 tractors 2,681 trailers 920 straight trucks 200 pickup trucks and cargo vans	\$11.4 billion	Supplies atmospheric and process gases and metal and ceramic coatings in North and South America, Europe and Asia. Merged with Linde AG in October 2018 to create Linde plc, though Praxair (the new company's dominant North American presence) appears to continue its operation in name. Praxair Surface Technologies supplies metal and ceramic coatings and powders to aviation, industrial gas turbine and energy industries in 13 countries. NuCO2 provides carbon dioxide for beverages served at restaurants, convenience stores, theme parks and sports venues.
 30	28	Solistica ² Monterrey, Mexico (Femsa S.A.B. de C.V.) Jesus Dimas Vegas Garcia, Director General solistica.com/en/	1,102 tractors 2,130 trailers 1,100 straight trucks	NA	Produces and distributes soft drinks in Mexico, Nicaragua, Costa Rica, Panama, Colombia, Peru and Brazil. Expresso Jundai provides LTL logistics services primarily in pharmacy, electronics and textile industries in Brazil. Zimag provides transport and warehousing services in Mexico. Atlas Brasil provides logistics services in Brazil. Open Market transports, stores, refurbishes and distributes goods in Colombia.

NA = Not Applicable or Not Available

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¹ Praxair Inc. revenue is for 2017.
² Solistica equipment numbers are for 2018.

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31  Core-Mark	27	Core-Mark Holding Co. San Francisco Nasdaq: CORE Scott McPherson, President and CEO <i>core-mark.com</i>	1,101 tractors 1,380 trailers 130 straight trucks	\$16.4 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers and drug, liquor and specialty stores through 32 distribution centers in the United States and Canada.
32 	30	Ben E. Keith Co. Forth Worth, Texas Daryl Wigington, Vice President <i>benekeith.com</i>	1,066 tractors 1,333 trailers 73 straight trucks	NA	Ben E. Keith Foods delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through eight distribution centers in 15 states. Ben E. Keith Beverage distributes beer and other beverages throughout Texas. Winn Meat Co. supplies meat products to customers in Texas and other areas of the Southwest.
33 	32	Pilot Flying J Knoxville, Tenn. Ted Brennan, Vice President Supply and Distribution <i>pilotflyingj.com</i>	1,061 tractors 1,405 trailers 35 straight trucks	NA	Operates more than 750 travel plazas and fuel stops, Goodyear Commercial Tire and Service Centers and Boss Shops in the United States and Canada. Also provides banking and financial services, insurance, fuel purchasing, communications and equipment sales. Flying J Transportation operates as a for-hire and private carrier.
34 	26	FTS International Fort Worth, Texas NYSE: FTSI Michael Doss, CEO <i>ftsi.com</i>	1,055 tractors 1,514 trailers 144 straight trucks	\$1.5 billion	Provides oil field pumping and wireline services for oil and gas drilling operations in the United States.
35 	31	Ahold USA/Delhaize America Quincy, Mass., and Salisbury, N.C. (Ahold Delhaize, Zaandam, Netherlands) Chris Lewis, Executive Vice President, Supply Chain <i>aholddelhaize.com</i>	1,052 tractors 4,574 trailers 734 straight trucks	\$44.2 billion	Operates more than 1,961 supermarkets in 23 states and the District of Columbia under the Stop & Shop, Giant Food (of Landover), Martin's Food Markets, Giant Food Stores (of Carlisle), Hannaford Bros. and Food Lion names. Peapod provides home delivery services. Delhaize America Transportation operates as a private and for-hire carrier.
36 	50	Univar Solutions Downers Grove, Ill. NYSE: UNVR Jennifer McIntyre, Senior Vice President and Chief Integration Officer <i>univarsolutions.com</i>	1,036 tractors 2,509 trailers 107 straight trucks	\$8.6 billion	Distributes industrial and specialty chemicals through more than 600 facilities in North America, Europe, Asia and Latin America, includes operations of Nexeo Solutions acquired in March 2019.
37 	38	Walgreen Co. Deerfield, Ill. (Walgreens Boots Alliance Inc.) Reuben Slone, Senior Vice President, Supply Chain and Logistics <i>walgreens.com</i>	971 tractors 2,540 trailers 23 straight trucks	\$131.5 billion	Operates approximately 9,560 drugstores and pharmacies in the United States, Guam, Puerto Rico and U.S. Virgin Islands. Walgreen Oshkosh Inc. operates as a private and for-hire carrier.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
38	39	Maxim Crane Works Bridgeville, Pa. (Apollo Global Management) Bryan Carlisle, CEO <i>cranerental.com</i>	955 tractors 1,727 trailers 28 straight trucks	NA	Provides rental and sales of lift equipment, including hydraulic truck cranes, rough terrain crawlers, tower cranes and conventional truck cranes and boom trucks through 58 branch locations in the United States.
					
39	41	Ashley Furniture Industries Arcadia, Wis. John Leighty, Executive Vice President, Warehouse, Distribution and Transportation <i>ashleyfurniture.com</i>	939 tractors 3,500 trailers 100 straight trucks 25 pickup trucks and cargo vans	NA	Manufactures furniture and bedding in the United States, China and Vietnam and distributes products to more than 800 Ashley Furniture HomeStores. Ashley Distribution Services operates as a for-hire and private carrier.
					
40	37	Builders FirstSource Dallas Nasdaq: BLDR Chad Crow, Director and CEO <i>bldr.com</i>	891 tractors 1,725 trailers 2,177 straight trucks	\$7.7 billion	Manufactures and distributes building products through more than 400 local distribution centers in 40 states.
					
41	92	CRH Americas Atlanta (CRH PLC, Dublin) Keith Haas, President, Building Products Randy Lake, President, Americas Materials <i>crhamericas.com</i>	889 tractors 2,229 trailers 1,637 straight trucks	NA	Previously operated under the name Oldcastle. Oldcastle BuildingEnvelope supplies windows and glass walls, doors, skylights and architectural glass. Americas Materials provides aggregates, asphalt and ready-mix concrete for construction and paving projects. Oldcastle APG supplies concrete masonry, decorative stone, lawn and garden paving products, clay brick and roof tiles in the United States and Canada. Oldcastle Infrastructure provides infrastructure solutions for water, energy, telecom and transportation. Staker Parson Materials & Construction offers sand, rock, landscape products, ready-mixed concrete, asphalt, paving and construction services.
					
42	47	Dean Foods Co. Dallas NYSE: DF Brad Cashaw, Executive Vice President, Supply Chain <i>deanfoods.com</i>	881 tractors 2,654 trailers 860 straight trucks	\$7.8 billion	Produces and distributes milk, ice cream, cheese, juices, teas and bottled water to retail stores, distributors, food-service distributors, schools and government institutions in the United States.
					
43	40	The Kroger Co. Cincinnati NYSE: KR William Rodney McMullen, Chairman and CEO <i>kroger.com</i>	867 tractors 12,853 trailers 35 straight trucks	\$121.2 billion	Operates 2,764 supermarkets and department stores in 35 states and the District of Columbia through 44 distribution centers under the Kroger, Pay Less Super Markets, Baker's, City Market, Copps, Dillon's, Gerbes Super Markets, Jay C Food Stores, Food 4 Less, Foods Co., Mariano's, Metro Market, Owen's, Pick 'n Save, Ruler Foods, Fred Meyer, Fry's, King Soopers, QFC, Ralph's, Smith's Food & Drug Stores and Harris Teeter brand names. The company also operates 1,537 fuel stations, 2,270 pharmacies, 253 jewelry stores under the Fred Meyer Jewelers and Littman Jewelers brand names and 37 food-processing plants in the United States. Murray's Cheese supplies cheese, meat and grocery items to supermarkets and restaurants. Vitacost.com Inc. provides online sales and order fulfillment of dietary supplements, cosmetics, personal care products, pet products, sports nutrition and health foods. Kroger Personal Finance provides credit and gift cards and money transfer services.
					
44	73	Energy Transfer Partners Dallas NYSE: ETP Kelcy Warren, Chairman and CEO <i>energytransfer.com</i>	852 tractors 929 trailers 68 straight trucks	\$54 billion	Operates pipelines to distribute crude oil, natural gas and refined petroleum products. The company also operates 75 retail stores and fuel stations in the United States.
					

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
45	42	BlueLinX Holdings Atlanta NYSE: BXC Mitchell Lewis, CEO <i>bluelinxco.com</i>	849 tractors 902 trailers 47 straight trucks	\$2.9 billion	BlueLinX Corp. distributes building products through approximately 70 distribution centers in the United States.
					
46	63	Swire Coca-Cola USA Draper, Utah (Swire Pacific Ltd., London) Jack Pelo, President and CEO <i>swirecc.com</i>	838 tractors 1,181 trailers 499 straight trucks	\$2 billion	Produces and distributes soft drinks and other beverages in 13 western states.
					
47	59	Beacon Roofing Supply Herndon, Va. Nasdaq: BECN Paul Isabella, President and CEO <i>beaconroofingsupply.com</i>	809 tractors 1,349 trailers 2,307 straight trucks	\$6.4 billion	Distributes roofing materials and building materials, including doors and windows, siding, insulation and waterproofing systems through more than 500 branch locations in the United States and Canada.
					
48	44	Darling Ingredients Irving, Texas NYSE: DAR Patrick McNutt, Vice President, Fleet Operations <i>darlingii.com</i>	797 tractors 4,500 trailers 743 straight trucks 256 pickup trucks and cargo vans	\$3.4 billion	Collects used cooking oil and animal byproducts and converts them into ingredients for pharmaceutical, food, animal feed, pet food, fuel and fertilizer companies. The company operates more than 135 processing and transfer facilities in the United States and production facilities in Europe, China, Australia and South America.
					
49	45	Key Energy Services Houston NYSE: KEG Robert Saltiel, President and CEO <i>keyenergy.com</i>	792 tractors 6,034 trailers 805 straight trucks	\$521.7 million	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services in the United States.
					
50	64	Sherwin-Williams Co. Cleveland NYSE: SHW David Phillips, Director of Fleet Operations <i>sherwin-williams.com</i>	790 tractors 1,896 trailers	\$17.5 billion	Manufactures paint, finishes, coatings and varnishes and operates 4,354 retail paint stores in the United States, Canada and the Caribbean, and distributes products worldwide.
					
51	78	Nestlé USA Arlington, Va. (Nestlé S.A., Vevey, Switzerland) Steve Presley, CEO <i>nestleusa.com</i>	789 tractors 1,586 trailers 3,475 straight trucks	\$27.7 billion	Produces and distributes frozen meals, pasta and sauces, pizza, sandwiches, candy and snacks, coffee, juices and beverage mixes from 79 manufacturing plants in 36 states; includes operations of Blue Bottle Coffee, Chameleon Cold-Brew, Sweet Earth Foods and Atrium Innovations. Nespresso produces coffee and tea pods. Nestlé Nutrition produce nutrition products. Nestlé Professional provides food and beverages to food service operators. Nestlé Purina PetCare produces and distributes pet food. Nestlé Skin Health produces skin care products. Nestlé Waters North America produces and distributes bottled water.
					

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
52 	42	Veritiv Corp. Atlanta NTSE: VRTV Tracy Pearson, Senior Vice President, Supply Chain Operations veritivcorp.com	784 tractors 1,323 trailers 104 straight trucks 130 pickup trucks and cargo vans	\$8.7 billion	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through approximately 160 distribution centers in the United States, Canada and Mexico. PaperPlus sells paper products through retail stores in the United States. Graphic Communications provides consulting services. Bulkey Duntun Publishing Group supplies paper for publishing catalogs, advertising inserts, magazines and books. Veritiv Logistics provides packaging design and sourcing and fulfillment services.
53 	28	Calfrac Well Services Calgary, Alberta TSE: CFW Chris Gall, Vice President, Global Supply Chain calfrac.com	780 tractors 1,027 trailers 30 straight trucks	C\$2.3 billion	Provides production services for oil and gas drilling in the United States, western Canada, Argentina, Mexico and Russia.
54 	49	ABC Supply Co. Beloit, Wis. Bob Kisia, National Fleet Manager abcsupply.com	779 tractors 2,010 trailers 3,038 straight trucks	NA	Supplies roofing, siding, windows, gutters, doors and related building materials through more than 700 locations in 49 states.
54 	46	Mondelēz International Deerfield, Ill. Nasdaq: MDLZ Dirk Van de Put, CEO mondelezinternational.com	779 tractors 996 trailers 104 straight trucks	\$25.9 billion	Manufactures and sells cookies and biscuits, chocolate, gum and candy, beverages, cheese and dairy products in approximately 150 countries. Enjoy Life Foods manufactures cookies, snack bars for people with food allergies. Kinh Do manufactures biscuits, crackers and soft cakes in Vietnam. Jacobs Douwe Egberts produces and distributes coffee in more than 140 countries.
56 	50	Love's Travel Stops & Country Stores Oklahoma City Brent Bergevin, Vice President, Transportation loves.com	765 tractors 696 trailers	NA	Love's Travel Stops operates highway fueling stations in more than 490 locations in 41 states. Musket Corp. provides commodity trading services and wholesale fuel distribution. Gemini Motor Transport operates as a for-hire and private carrier. Trillium provides alternative fueling solutions. Speedco provides lubricant, tire and light mechanical services at more than 50 locations in the United States.
57 	48	Prairie Farms Dairy Edwardsville, Ill. Ed Mullins, CEO prairiefarms.com	762 tractors 2,432 trailers 1,225 straight trucks	NA	Produces and distributes dairy and nondairy products for more than 800 member dairies through the Midwest United States and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Madison Farms Butter Co., Muller-Pinehurst Dairy, Turner Dairy and East Side Jersey Dairy. Ice Cream Specialties produces frozen ice cream sandwiches, fudge bars and frozen pops. PFD Supply Corp. , GMS Transportation distribute food and paper products to restaurants and fast-food restaurants.
58 	52	Plains All American Pipeline Houston NYSE: PAA James Ferrell, Vice President, Supply Chain Management plainsallamerican.com	750 tractors 900 trailers	\$32.8 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks, railcars and barges. Settoon Towing operates barges and tugboats, 50% interest.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
58 PROPETRO	71	ProPetro Holding Corp. Midland, Texas NYSE: PUMP Dale Redman, CEO <i>propetroservices.com</i>	750 tractors 606 trailers 25 straight trucks	\$1.7 billion	Provides oil field pumping, cementing and coiled tubing services to oil and gas drilling operations in the United States.
60 SELECT ENERGY SERVICES	69	Select Energy Services Gainesville, Texas NYSE: WTTR John Schmitz, Executive Chairman <i>selectenergyservices.com</i>	749 tractors 1,996 trailers 932 straight trucks	\$1.5 billion	Provides water services for oil and gas drilling operations in the United States.
61 MESSER	Not Ranked	Messer Americas Bridgewater Township, N.J. (Messer Group, Bad Soden, Germany) Jens Luehring, President and CEO <i>messer-us.com</i>	728 tractors 2,058 trailers 150 straight trucks	NA	Provides industrial gas services in North and South America, includes most of the North American gases business of Linde AG , as well as certain Linde business activities in South America, which it acquired in March 2019.
62 JBS	66	JBS USA Holdings Greeley, Colo. (JBS S.A., Sao Paulo, Brazil) Andre Nogueira, CEO Rodrigo Horvath, President, JBS Carriers <i>jbssa.com</i>	726 tractors 1,319 trailers	NA	JBS USA processes and delivers beef, pork, poultry, lamb and mutton products in the United States, Canada, Mexico, Puerto Rico and Australia. The company also processes hides for leather goods and processes amino acids and waste grease for industrial and consumer goods. Pilgrim's Pride Corp. processes and delivers chicken products in the United States, Puerto Rico and Mexico, 78.5% ownership. Sampco Inc. & Weddel Limited distributes beef products imported from South America. JBS Carriers operates as a private and for-hire refrigerated carrier.
63 	55	Southern Glazer's Wine & Spirits Miami Brad Vassar, Executive Vice President, COO <i>southernglazers.com</i>	719 tractors 1,121 trailers 2,208 straight trucks	NA	Distributes wine and spirits in 44 states and the District of Columbia, Canada and the Caribbean.
64 	54	Food Services of America Scottsdale, Ariz. (Services Group of America) Doug Minert, President <i>fsafood.com</i>	714 tractors 820 trailers 50 straight trucks	NA	Distributes food and business supplies to hospitals, restaurants and schools in 15 Western states through 10 distribution centers. Systems Services of America distributes food to chain restaurants in the western United States and Pacific Rim. Amerifresh supplies fresh fruits and vegetables to grocery and food service companies in the United States. Ameristar Meats processes and distributes meat products to restaurants. Gampac provides supply chain logistics consulting services. Development Services of America manages 140 commercial properties in Arizona, Washington, Oregon, California, Alaska and Midwestern states.
65 	Not Ranked	Nine Energy Service Houston NYSE: NINE Ann Fox, President and CEO <i>nineenergyservice.com</i>	702 tractors 863 trailers 295 straight trucks	\$827.2 million	Provides oil well completion and production services in North America; formed from nine-company merger of Northern States Completions (NSC), CDK Perforating, Integrated Production Services Canada (IPS), Peak Pressure Control, Dak-Tana Wireline, Crest Pumping Technologies, G8 OilTool, Beckman Production Services and Magnum Oil Tools International.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
66 	74	Archer Daniels Midland Co. Chicago NYSE: ADM Juan Luciano, Chairman, President and CEO <i>adm.com</i>	700 tractors 2,400 trailers 12 straight trucks 1,700 barges 7 ocean vessels 26,400 rail cars	\$64.3 billion	Processes oilseeds, corn, wheat, milo, oats, rice and barley and resells as food and feed ingredients to customers in 170 countries through 270 manufacturing facilities. Wild Flavors and Specialty Ingredients produces and distributes flavorings, proteins, emulsifiers, soluble fiber, polyols, hydrocolloids and other natural health and nutrition products, plus edible beans. American River Transportation Co. transports agriculture commodities by barge. ADM Logistics provides bulk transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight, rail and port services, container shipping and ocean freight services.
67 	53	Shaw Industries Group Dalton, Ga. (Berkshire Hathaway Inc.) Vance Bell, Chairman and CEO <i>shawinc.com</i>	695 tractors 3,212 trailers 55 straight trucks	NA	Shaw Floors manufactures carpet, hardwood, laminate, ceramic and vinyl tile, stone flooring and synthetic turf for residential and commercial purposes in the United States, Canada, Brazil, Australia, Chile, China, India, Mexico, Singapore, United Arab Emirates and the United Kingdom. Shaw Transport operates as a for-hire and private carrier.
68 	65	Anheuser Busch Cos. St. Louis (Anheuser-Busch InBev, Leuven, Belgium) Elito Siqueira, Vice President, Operations and Logistics <i>anheuser-busch.com</i>	687 tractors 754 trailers 261 straight trucks	\$14 billion	Produces and distributes more than 100 brands of beer from 23 breweries and 12 craft partners in the United States. The company also operates nine can and lid plants and 14 agriculture facilities.
69 	77	Brenntag North America Reading, Pa. (Brenntag Group, Essen, Germany) Markus Klähn, CEO <i>brenntag.com</i>	685 tractors 1,721 trailers 146 straight trucks	NA	Distributes ingredients and industrial and specialized chemicals to customers in the life science, material science and environmental industries through more than 190 locations in the United States and Canada. Brenntag Specialties provides specialty chemicals and ingredients. Coastal Chemical distributes industrial chemicals in the United States and Canada. G.H. Berlin-Windward distributes industrial and other lubricants and related ancillary products. J.A.M. Distributing offers next-day delivery for lubricants and fuel solutions, as well as equipment and storage services.
70 	61	Advanced Drainage Systems Hilliard, Ohio NYSE: WMS Scott Barbour, President and CEO <i>ads-pipe.com</i>	681 tractors 1,217 trailers 4 straight trucks	\$1.4 billion	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets through 56 plants and 32 distribution centers in the United States, Canada, Mexico, South America and Europe.
71 	62	Coca-Cola Bottling Co. of Northern New England Bedford, N.H. (Kirin Holdings Co.) <i>ccnne.com</i>	677 tractors 890 trailers 100 straight trucks	NA	Produces and distributes soft drinks throughout New England and parts of New York and Pennsylvania.
72 	68	Shamrock Foods Co. Phoenix Brad Peppers, Senior Vice President, Operations <i>shamrockfoodservice.com</i>	666 tractors 990 trailers 90 straight trucks 100 pickup trucks and cargo vans	NA	Produces and distributes food and groceries, dairy products, fresh and frozen seafood and meat, produce, dietary products and institutional equipment and supplies through seven distribution centers in the western United States. Shamrock Farms produces milk.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
73 	80	Baker Hughes Houston NYSE: BHGE Lorenzo Simonelli, Chairman, President and CEO bhge.com	649 tractors 355 trailers 55 straight trucks	\$22.9 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Africa, Russia and Caspian Sea, Middle East and Asia-Pacific regions.
74 	57	SE Independent Delivery Services Seffner, Fla. Jeff Marple, President southeastindependentdelivery.com	633 tractors 1,188 trailers 118 straight trucks	NA	Delivers furniture for Rooms To Go in the southeastern United States.
75 	76	Air Products Trexlerstown, Pa. NYSE: APD Marie Ffolkes, President, Americas airproducts.com	630 tractors 1,939 trailers 92 straight trucks 330 pickup trucks and cargo vans	\$8.9 billion	Produces and distributes industrial gases and chemicals, equipment and process technology for a variety of industries, including manufacturing, petrochemical, metals, electronics and food and beverage in the United States and 50 other countries. The company also supplies liquified natural gas process technology and equipment.
76 	67	Publix Super Markets Lakeland, Fla. Mike Lester, Vice President, Distribution publix.com	625 tractors 3,062 trailers 14 straight trucks 443 pickup trucks and cargo vans	\$36.1 billion	Operates 1,223 supermarkets and pharmacies in Florida, Georgia, North Carolina, South Carolina, Alabama and Tennessee. The company also operates nine distribution centers, two bakeries, three dairies and fresh food production facilities in Florida and Georgia.
77 	82	MDU Resources Group Bismarck, N.D. NYSE: MDU David Goodin, President and CEO mdu.com	616 tractors 2,081 trailers 2,067 straight trucks	\$4.5 billion	MDU Construction Services Group provides construction contracting services for utilities, gas pipelines and other industrial projects.
78 	85	Gravity Oilfield Services Midland, Texas (Clearlake Capital Group) Rob Rice, President and CEO gravityoilfieldservices.com	614 tractors 3,387 trailers 285 straight trucks	NA	Provides oil and gas drilling services, water sourcing and disposal, power generation and rental services and well servicing rigs through more than 60 locations in the United States.
79 	79	Williams Brothers Construction Houston Doug Pitcock, Chairman and CEO wbctx.com	613 tractors 256 trailers 163 straight trucks	NA	Builds bridges and roads mostly in Texas.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
80	72	Liberty Coca-Cola Beverages Philadelphia <i>libertycoke.com</i> 	611 tractors 755 trailers 225 straight trucks	NA	Produces and distributes soft drinks, water, juices, energy drinks and coffee and tea through eight distribution centers and three manufacturing plants in three states.
81	75	Coca-Cola Beverages Florida Tampa, Fla. Dale Yahrmatter, Vice President, Distribution Operations <i>cococolaflorida.com</i> 	598 tractors 657 trailers 14 straight trucks	NA	Produces and distributes soft drinks, water, juices, energy drinks and coffee and tea to 47 counties in Florida.
82	83	Stericycle Inc. Lake Forest, Ill. Nasdaq: SRCL Cindy Miller, President and CEO <i>stericycle.com</i> 	566 tractors 2,095 trailers 3,752 straight trucks	\$3.5 billion	Collects and processes waste for disposal and personal and confidential information for secure destruction with 251 processing facilities, 307 transfer sites, 67 office locations, 14 communication centers and two landfills in the United States and 20 other countries.
83	Not Ranked	Ecology Auto Parts Cerritos, Calif. Saul Gracian, Senior Executive Producer <i>ecoparts.com</i> 	565 tractors 679 trailers 13 straight trucks	NA	Provides scrap metal and auto parts recycling and waste hauling services across California and Western United States.
84	88	Mohawk Industries Calhoun, Ga. NYSE: MHK Jeffrey Lorberbaum, Chairman and CEO <i>mohawkind.com</i> 	562 tractors 1,990 trailers 140 straight trucks	\$10 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring in the United States, Mexico and approximately 170 other countries. Mohawk Carpet Transportation of Georgia operates as a for-hire and private carrier.
85	91	Medline Inc. Northfield, Ill. Charlie Mills, CEO <i>medline.com</i> 	561 tractors 935 trailers 164 straight trucks	\$11.7 billion	Manufactures and provides warehousing and distribution of medical supplies to physicians and clinics throughout the United States and Canada. Med Trans is a for-hire and private carrier.
86	86	H-E-B Grocery Co. San Antonio Charles Butt, CEO <i>heb.com</i> 	530 tractors 2,355 trailers 4 straight trucks	NA	Operates supermarkets under the names H-E-B and Central Market in Texas and Louisiana and in Mexico. The company also processes meat, dairy products, bread and tortillas.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
87	Not Ranked	 SpartanNash Byron Center, Mich. Nasdaq: SPTN David Staples, President and CEO Walt Lentz, Executive Vice President and President, Food Distribution spartannash.com	525 tractors 1,827 trailers 4 straight trucks	\$8.1 billion	Operates 155 corporate-owned food retail stores in nine states and distributes to more than 2,100 locations. Operates 11 wholesale distribution centers and seven military distribution centers that serve Washington, D.C., Europe, Cuba, Puerto Rico, Bahrain, Djibouti and Egypt.
88	Not Ranked	 Domino's Pizza Ann Arbor, Mich. NYSE: DPZ Richard Allison Jr., CEO dominos.com	517 tractors 506 trailers 39 straight trucks	\$3.4 billion	Operates 19 dough manufacturing and food supply chain centers in the United States, one thin crust manufacturing center, one vegetable processing center and one center for providing equipment and supplies to more than 6,300 U.S. and international stores.
89	58	 Bunzl Distribution USA St. Louis (Bunzl PLC, London) Dan Hoover, Corporate Transportation Manager bunzldistribution.com	502 tractors 746 trailers 25 straight trucks	\$6.6 billion	Supplies paper and plastic packaging, disposable operating supplies, cleaning and safety products from more than 100 warehouses to food processors, supermarkets, nonfood retailers, convenience stores and others in the United States, Canada, parts of Mexico and the Caribbean.
90	97	 Sanderson Farms Laurel, Miss. Nasdaq: SAFM Joe Sanderson Jr., Chairman and CEO sandersonfarms.com	500 tractors 616 trailers 27 straight trucks	\$3.2 billion	Produces, processes and sells fresh and frozen chicken products and prepared food items to retailers, distributors and fast-food restaurants.
91	81	 C&S Wholesale Grocers Keene, N.H. Peter Fiore, Executive Vice President, Distribution Services cswg.com	490 tractors 4,543 trailers	NA	Distributes food and groceries to independent grocery stores, chain stores, military bases and institutions from more than 50 distribution centers.
92	90	 Valley Proteins Winchester, Va. Gerald Smith, Presidents valleyproteins.com	488 tractors 1,311 trailers 136 straight trucks 55 pickup trucks and cargo vans	NA	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants from more than 30 locations in the United States. The company also makes biofuel at its conversion facilities.
93	98	 Nuverra Environmental Solutions Scottsdale, Ariz. OTCQB: NESC Charlie Thompson, Chairman and CEO nuverra.com	479 tractors 424 trailers 45 straight trucks	\$197.5 million	Provides transportation, treatment, disposal and recycling of water and liquid waste used in oil and gas drilling in the United States.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Equipment	Annual Sales	Description of Services
94 	89	Ace Hardware Corp. Oak Brook, Ill. Scott McLean, Director of Transportation <i>acehardware.com</i>	477 tractors 1,537 trailers 1 straight truck	\$5.7 billion	Distributes hardware and building materials to more than 5,000 member-owned stores in approximately 60 countries through more than a dozen warehouses in the United States and distribution centers in China, Panama and the United Arab Emirates.
95 	98	Bragg Cos. Long Beach, Calif. M. Scott Bragg, President and CEO <i>braggcrane.com</i>	454 tractors 808 trailers	NA	Bragg Crane Service provides crane rental services through 12 branch locations in five states. Bragg Crane & Rigging provides full service lifting and erection services, dismantling, modification, repair and relocation of industrial equipment, plant material, machinery and production facilities. Heavy Transport Inc. provides transport of overdimensional and large capacity cargo throughout North America.
96 	Not Ranked	Columbia Distributing Portland, Ore. Chris Steffanci, President and CEO <i>coldist.com</i>	450 tractors 635 trailers 154 straight trucks	NA	Columbia Distributing distributes beverages throughout the Pacific Northwest. Mt. Hood Beverage distributes wine and other alcoholic beverages in Oregon and Washington. Gold River Distributing distributes alcoholic beverages in the Pacific Northwest.
97 	93	Herc Rentals Bonita Springs, Fla. NYSE: HRI Larry Silber, President and CEO <i>hercrentals.com</i>	448 tractors 447 trailers 300 straight trucks	\$2 billion	Provides rental equipment from approximately 270 locations for construction, industrial, oil and gas, entertainment and governmental organizations in the United States.
98 	94	The H.T. Hackney Co. Knoxville, Tenn. Bill Sansom, Chairman and CEO <i>hthackney.com</i>	443 tractors 613 trailers 172 straight trucks	NA	Distributes food and groceries to supermarkets, convenience stores and food service operators in 22 states in the eastern United States. Hackney Home Furnishings operates retail furniture stores in Indianapolis and Athens, Tenn. Uncle Ray's Potato Chips produces potato chips and snack foods. Great American Deli produces packaged sandwiches and ready-to-eat food items. Neuro Fuel produces a mood-enhancing drink.
99 	84	Foster Farms Livingston, Calif. Dan Huber, CEO <i>fosterfarms.com</i>	440 tractors 2,500 trailers 20 straight trucks 200 pickup trucks and cargo vans	\$2.4 billion	Processes and distributes chicken and turkey products. The company also operates chicken hatcheries, grow-out ranches and feed mills in California, Oregon, Washington, Louisiana and Alabama.
100 	96	KeHE Distributors Naperville, Ill. Chris Sieburg, Executive Vice President, Customer Service and Transportation <i>kehe.com</i>	428 tractors 734 trailers	\$5 billion	Distributes merchandise and food products through 15 distribution centers to grocery stores and independent retail businesses in the United States, Canada, Mexico, the Caribbean and Central and South America.

NA = Not Applicable or Not Available

Food Service

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Sysco Corp.	8,544	15	PFG Customized	415	29	G&C Foods	94
2	US Foods	6,968	16	Vistar Transportation	388	30	Blue Bell Creameries	83
3	Performance Foodservice	2,175	17	Golden State Foods	382	31	Coastal Pacific Food Distributors	68
4	McLane Foodservice	2,065	18	Lipari Foods	299	32	Dutch Valley	67
5	Gordon Food Service	1,939	19	Panera	289	33	DPI Specialty Foods	66
6	Dot Transportation	1,410	20	Perdue Transportation	279	34	Utz Quality Foods	51
7	Reinhart Foodservice	1,347	21	Buffalo Rock Co.	275	35	Orion Food System/Land Mark Products	39
8	The Martin-Brower Co.	1,279	22	Merchants Foodservice	273	36	Vendors Supply Inc.	36
9	Ben E. Keith Co.	1,066	23	Blue Line Foodservice Distribution	261	37	Golden Flake Snack Foods	35
10	Food Services of America	714	24	Labatt Food Service	256	38	Jake's Finer Foods	32
11	Shamrock Foods Co.	666	25	Trans Papa Logistics	173		Total	33,755
12	Domino's	517	26	Arctic Glacier USA	138			
13	KeHE Distributors	428	27	QuikTrip Distribution	125			
14	Maines Paper & Food Service	416	28	Co-Alliance	97			

Beverage

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	Pepsi Beverages	9,100	29	Sacramento Coca-Cola Bottling Co.	75
2	Coca-Cola Bottling Company United	1,437	30	Pepsi-Cola Bottling Co. of Hickory, N.C.	71
3	Solistica	1,102	31	Gulf Distributing	67
4	Reyes Beverage Group	1,018	32	Pepsi MidAmerica	61
5	Reyes Coca Cola Bottling	931	33	Pepsi Cola Newburgh Bottling Co.	60
6	Swire Coca-Cola USA	838	34	Canada Dry Potomac Corp.	53
7	Great Lakes Coca-Cola Distribution	795	35	Pepsi-Cola Bottling Co. of New York	52
8	Southern Glazer's Wine & Spirits	719	36	Brown Bottling Group	46
9	Anheuser-Busch Cos.	687	37	Long Beverage	45
10	Coca-Cola Bottling Co. of Northern New England	677	37	Anheuser-Busch Sales of Washington	45
11	Liberty Coca-Cola Beverages	611	39	Quality Beverage	40
12	Coca-Cola Beverages Florida	598	40	Birrell Brothers Co.	34
13	Columbia Distributing	450	41	Anheuser-Busch Distribution of New York	33
14	Pepsi Bottling Ventures	397	41	Pepsi Cola Bottling Co. of Corbin, Ky.	33
15	Heartland Coca-Cola Bottling Co.	285	43	Pepsi Cola Bottling Co. of New Haven	30
16	Nestlé Waters North America	182	44	Shore Point Distributing	28
17	Breakthru Beverage Group	179	45	DBI Beverage Napa	27
18	JJ Taylor Distributing	170	45	Lane Sales	27
19	Coca-Cola Bottling Co. High Country	155	47	Corwin Beverage Co.	25
20	Odom Corp.	152	48	Anheuser-Busch Sales of Hawaii	23
21	Ozarks Coca-Cola Dr Pepper Bottling Co.	150	48	House of Schwan	23
22	Chesterman Co.	135	48	Western Wyoming Beverages	23
23	Atlantic Coca-Cola Bottling Co.	118	51	Pepsi Cola Bottling Co. (Virginia)	22
24	Virginia Eagle Distributing	106	51	Allen Beverages	22
25	Upstate Niagara Cooperative	90	53	Pepsi Cola Bottling Co. of Mansfield	21
26	North Florida Sales	88	54	Pepsi Cola Bottling Co. of Rochester	19
27	Clark Beverage Group	87	55	Pepsi Cola Bottling Co. of Lincoln	17
28	Republic National Distributing Co.	85		Total	22,364

Agriculture and Food Processing

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Nutrien	4,349	17	Gilster-Mary Lee Corp.	303	33	Upstate Niagara Cooperative	90
2	Tyson Foods	3,233	18	Wilbur-Ellis Co.	300	34	Brakebush Transportation	73
3	CHS Inc.	1,826	19	Borden Dairy	295	35	MFPS Transport	70
4	Dean Foods	881	20	Goya Foods	264	36	Umpqua Dairy Products Co.	64
5	Darling Ingredients	797	21	Dairy Farmers of America	255	37	Castellini Group	58
6	Nestlé Transportation Co.	789	22	Boise Cascade	253	38	Giorgio Foods	47
7	Mondelez International	779	23	J.R. Simplot Co.	213	39	Land O'Lakes Inc.	43
8	Prairie Farms Dairy	762	24	America's Service Line	194	40	Perdue Farms Inc.	41
9	JBS Carriers	726	25	Wayne Farms	188	41	Golden Flake Snack Foods	35
10	ADM Logistics	700	26	International Paper Co.	177	42	National Food Corp.	33
11	Sanderson Farms	500	27	American Proteins	157	43	RWI Transportation	26
12	Valley Proteins	488	28	Cargill Meat Solutions	141	44	Hillyard Inc.	23
13	Foster Farms	440	29	Franz Family Bakery	125	44	ConAgra Foods	23
14	McKee Foods Corp.	346	30	BCT Inc.	110	46	Mennel Milling	20
15	Bimbo Bakeries USA	343	31	Sunrise Transport	99		Total	21,085
16	Pinnacle Agriculture Distribution	309	32	Co-Alliance	97			

Grocery

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	McLane Grocery	1,905	14	Wegmans Food Markets	174
2	Albertsons	1,420	15	Save Mart Supermarkets	115
3	United Natural Foods Inc. (UNFI)	1,355	16	Willow Run Foods	88
4	Ahold Delhaize Group	1,052	17	Smart & Final	81
5	Kroger Co.	867	18	Schnuck Markets	69
6	Publix Super Markets	625	19	Golub Corp./Price Chopper	68
7	H-E-B Grocery Co.	530	20	U R M Stores	60
8	SpartanNash	525	21	The Grocery Supply Co.	55
9	C & S Wholesale Grocers	490	22	Tops Friendly Markets	50
10	Bozzuto's Inc.	251	23	Brookshire Brothers	45
11	Unified Grocers	245	24	Amazon/Whole Foods	24
12	Meijer Inc.	240	25	Eastland Food Corp.	16
13	Hy-Vee Inc.	237		Total	10,587

Wholesale & Retail

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Walmart Transportation	6,556	15	Autozone	356
2	Core-Mark Holding Co.	1,101	16	Orgill Inc.	340
3	Walgreen Co.	971	17	Fastenal Co.	320
4	SE Independent Delivery Services	633	18	MFA Inc	274
5	Contract Transportation Systems	540	19	Reddy Ice	167
6	Bunzl Distribution USA	502	20	American Furniture Warehouse	149
7	Ace Hardware Corp.	477	20	Carter Lumber Co.	149
8	The H.T. Hackney Co.	443	22	Genuine Parts Co.	148
9	O'Reilly Auto Enterprises	413	23	Ferguson Enterprises	139
10	Costco Wholesale Corp.	407	24	Variety Wholesalers	87
11	Hobby Lobby Stores	406	25	J.J. Haines & Co.	81
12	Dunkin' Brands Group	397	26	BWI Companies	70
13	Lowe's Home Centers	393	27	General Parts Distribution	66
14	Army & Air Force Exchange Service (AAFES)	371	28	Wawa Inc.	55
			29	Orscheln Farm and Home	54
			30	Rite Aid Corp.	50
			31	Hill-Rom Holdings	46
			32	Pomps Tire Service	44
			33	Amazon Logistics	41
			34	Fisher Auto Parts	32
			35	Pioneer Hi-Bred	24
			36	American Tire Distributors	21
			37	Dollar Tree	18
			37	Target Transportation	18
			39	Simoniz USA	11
			40	Tractor Supply Co.	10
			40	American Furniture Rentals	10
			42	Savers	6
				Total	16,396

Paper & Office Products

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Veritiv Corp.	784	5	SP Richards Co.	25
2	Essendant Co.	121	6	Imperial Bag & Paper Co.	10
3	Lindenmyer Munroe	106	7	W.B. Mason Co.	8
4	Dade Paper & Bag Co.	51		Total	1,105

Petroleum & Chemical

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Halliburton Energy Services	5,771	18	Nine Energy Service	702
2	Schlumberger Ltd.	3,652	19	Brenntag North America	685
3	C&J Energy Services	2,364	20	Baker Hughes	649
4	Helena Agri-Enterprises	2,054	21	MDU Resources Group	616
5	Basic Energy Services	1,686	22	Gravity Oilfield Services	614
6	Cudd Energy Services	1,664	23	Pioneer Natural Resources	410
7	Keane Group	1,201	24	Stallion Oilfield Services	379
8	Pilot Flying J	1,061	25	Eastex Crude Co.	299
9	FTS International	1,055	26	Sun Coast Resources	277
10	Univar Solutions	1,036	27	Convenience Transportation	263
11	Energy Transfer Partners	852	28	Sentinel Transportation	260
12	Key Energy Services	792	29	Marathon Petroleum	254
13	Calfrac Well Services	780	30	Pilot Thomas Logistics	234
14	Love's Travel Stops & Country Stores	765	31	Crestwood Transportation	210
15	Plains All American Pipeline	750	32	NGL Energy Partners	201
15	ProPetro Services	750	33	Weatherford International	197
17	Select Energy Services	749	34	HOP Energy	175
			35	KLX Energy Services	150
			35	Carpenter Co.	150
			37	Targa Resources Partners	132
			38	Growmark	125
			39	Gulfmark Energy	115
			40	PetroChoice	96
			41	Allied Universal	93
			42	RelaDyne	92
			43	Southwestern Energy Co.	48
			43	Oil States Energy Services	48
			45	Rocky Mountain Crude Oil	39
			46	Forbes Energy Services	36
			47	Trican	24
			47	Delek U.S.	24
			47	Mansfield Energy	24
			50	Johnson Oil Co. of Gaylord	13
			50	Exxon Mobil Corp.	13
				Total	34,629

Industrial Gases

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	American Air Liquide	1,489	4	Air Products	630
2	Praxair Inc.	1,114	5	AmeriGas Partners	377
3	Messer Group	728	6	Matheson Tri-Gas	344
				Total	4,682

Construction

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Williams Brothers Construction	613	9	Morton Buildings	79
2	Michels Corp.	301	10	Ames Construction	50
3	Strata Corp.	175	11	New Enterprise Stone	46
4	R.J. Corman Railroad Services	172	12	Pike Electric Corp.	41
5	Vulcan Materials	118	13	Brand Energy & Infrastructure	32
5	Henkels & McCoy Inc.	118	14	Kokosing Construction	29
7	Kilgore Contracting	116	15	Acme Concrete Paving	23
8	Terracon Consultants	96		Total	2,009

Building Materials

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Quikrete Cos.	1,311	10	BMC Stock Holdings	354	17	Croell Redi-Mix	98
2	Cemex USA	1,166	11	Grant Group of Cos.	350	18	Cameron Ashley Building Products	92
3	Builders FirstSource	891	12	Acme Brick Co.	247	19	Aggregate Industries	70
4	CRH Americas	889	13	Foundation Building Materials	209	20	Pacific Coast Supply	66
5	BlueLinx Holdings	849	14	Weyerhaeuser Distribution	187	21	Parksite Inc.	63
6	Beacon Roofing Supply	809	15	OmniSource Corp.	149	22	Dolese Bros.	55
7	ABC Supply Co.	779	16	HD Supply	122	23	GCC USA Operations	50
8	SRS Distribution	396		Total			Total	9,587
9	Staker & Parson Co.	385						

Equipment Rental

Rank	Company	2018 Tractors	Rank	Company	2018 Tractors
1	United Rentals	2,774	12	Barnhart Transportation	181
2	Sunbelt Rentals	1,347	13	Pac-Van	132
3	Maxim Crane Works	955	14	W.O. Grubb Steel Erection Inc.	98
4	Bragg Cos.	454	15	Mobile Mini Inc.	94
5	Herc Rentals	448	16	Empire Southwest	83
6	BlueLine	305	17	Titan Machinery Inc.	63
7	Sunstate Equipment	300	18	Northwest Crane Service	62
8	H&E Equipment Services	258	19	Mammoet	57
8	TNT Crane & Rigging Inc.	258	20	RCS Transportation	33
10	Rain for Rent	223		Total	8,341
11	BakerCorp	216			

Manufacturing

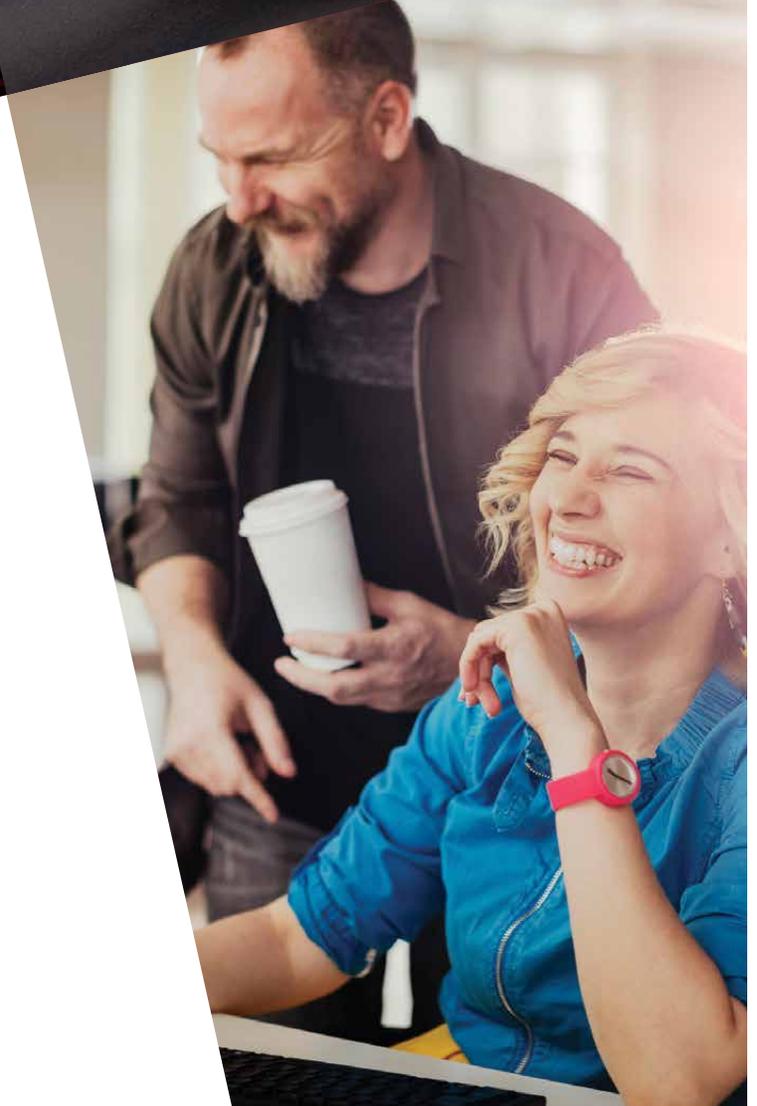
Rank	Company	2019 Tractors	Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Ashley Distribution Services	939	10	La-Z-Boy Inc.	238	23	Toyota Transport/Toyota Logistics Services	86
2	Shaw Transport	695	11	Ford Motor Co.	219	23	Great Plains Trucking	86
3	Advanced Drainage Systems	681	12	Ryerson Cos.	202	25	Associated Materials	79
4	Mohawk Carpet Transportation of Georgia	562	13	Andersen Corp.	188	26	Unifi Manufacturing	66
5	Bridgestone Americas Tire Operations	334	14	Batesville Logistics	167	27	Provia Door Inc.	49
6	ThyssenKrupp North America	321	15	Huttig Building Products	156	28	IFCO Systems/Chep USA	48
7	Whiteline Express	312	16	Reliance Steel & Aluminum	140	28	Greif Packaging	48
8	FCA Transport	273	17	Leggett & Platt Inc.	125	30	Deere & Co.	37
9	Bassett Furniture Industries/Zenith Freight Lines	250	18	Atlas Trucking Co.	111		East Penn Manufacturing Co.	31
			19	Product Distribution Co.	106	32	Southern Champion Tray	23
			20	Boeing Co.	97		Total	6,854
			21	Austin Powder Co.	96			
			22	Flexsteel Industries	89			

Waste Management

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
1	Clean Harbors Environmental Services	1,217	9	Rumpke Waste & Recycling	64
2	Stericycle Inc.	566	10	Iron Mountain	51
3	Ecology Auto Parts	565		Omni Environmental Solutions	41
4	Ecolab Inc./Nalco	377	11	Heritage-Crystal Clean	40
5	Hulcher Services	270	12	Miller Environmental Group	39
6	Liquid Environmental Solutions	188	13	Hillyard Inc.	23
7	Veolia North America	101	14	U.S. Ecology	20
8	Heritage Environmental Services	75		Total	3,637

Other Sectors

Rank	Company	2019 Tractors	Rank	Company	2019 Tractors	Rank	Company	2019 Tractors
	Health Care			Uniform Rental			Media & Entertainment	
1	Medline	561	1	Aramark Uniform Services	170	1	NBC Universal	184
2	Alliance Healthcare Services	159	2	Cintco Corp.	119	2	Sony Electronics	21
3	McKesson Corp.	2	3	Alsco Inc.	67	3	Shomotion Inc.	19
	Total	722	4	AmeriPride Services	36	4	Screenworks NEP	16
			5	Prudential Overall Supply	24	4	Sony Picture Studios	16
				Total	416	6	Crown City Pictures	5
							Total	261



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