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Transport Topics

2019 **TOP100** FOR-HIRE CARRIERS

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EXECUTIVES IS
RISING.**

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Economic Expansion in 2018 Drives Robust Gains for Top 100 Carriers

The strongest economy in decades drove big gains in 2018 for most, but not all, of the largest freight carriers in North America.

Despite favorable conditions for the industry at large, early 2019 brought the closure of New England Motor Freight, a major less-than-truckload carrier in the Northeast and Midwest, along with other trucking affiliates of privately owned Shevell Group, which ranked No. 70 on TRANSPORT TOPICS' Top 100 For-Hire Carriers list a year ago.

Mergers and acquisitions continued to rearrange the business landscape as well, although most of the action was among smaller carriers. Two of the most active consolidators in the trucking industry, No. 3-ranked XPO Logistics and Daseke Inc., No. 21, have curtailed acquisitions for the time being.

Tank/bulk specialist Heniff Transportation Systems purchased Miller Transporters in June 2018 and makes its first appearance on the Top 100 at No. 90.

Several other companies also join the list for the first time:

Hansen & Adkins Auto Transport debuts at No. 93 and is one of the few vehicle haulers to show an increase in revenue in 2018.

Red Classic, at No. 81, is the highest-ranked newcomer to the Top 100 list. The carrier is a unit of Charlotte, N.C.-based Coca-Cola Consolidated and, as you might expect, specializes in hauling beverages.

ContainerPort Group and RoadOne Intermodal Logistics also debuted this year with identical revenue and joined a third company, Trans-System Inc., in a tie at No. 86.

PGT Holdings, the parent of flatbed and tank/bulk carrier PGT Trucking and Southern Pines Trucking, a cryogenic and heavy specialized carrier, comes in at No. 98.

Epes Carriers, ranked No. 76 a year ago, drops off the list after selling its truckload/dedicated business to Penske Logistics, while Hub Group falls to No. 12 from No. 8 as a result of a restatement of revenue following the sale of its Mode Transportation business in 2018.

Some of the biggest movers in the Top 100 are companies that boosted revenue without the benefit of any acquisitions. Refrigerated carrier John Christner Trucking climbs 11 spots to No. 89 from No. 100. Flatbed/heavy specialized carrier Melton Truck Lines ranks No. 85 versus No. 93 a year ago, and Minneapolis-based truckload carrier Koch Cos. moves to No. 83 from No. 90.

Two companies crossed the \$1 billion revenue threshold for the first time. They are: Evans Network of Cos., an intermodal/drayage conglomerate; and Lynden Inc., a diversified trucking and logistics firm based in Anchorage, Alaska.

The TRANSPORT TOPICS Top 100 and accompanying sector lists rank the largest for-hire carriers in the United States, Canada and Mexico based on annual revenue.

Data come from a number of sources. More than 120 companies submitted information from a survey conducted by TRANSPORT TOPICS. Other data come from financial reports filed with the U.S. Securities and Exchange Commission or the System for Electronic Document Analysis and Retrieval in Canada.

In some cases, estimates are used to determine annual revenue.

Data on trucking companies in Mexico are provided by Armstrong & Associates Inc., a logistics research and consulting firm based in West Allis, Wis.

Revenue estimates for some U.S. and Canadian carriers are provided by S.J. Consulting Group, along with data first published by Modern Bulk Transporter.

Data on mail carriers was compiled by Husch Blackwell, a Washington, D.C.-based legal services firm.

Postscript:

On a personal note, I will be retiring on June 30, so this is my final column for TRANSPORT TOPICS. It's been a pleasure to cover the trucking industry for the past 31 years, and I want to thank everyone who has contributed to this annual project and others covering logistics, private carriers and global freight carriers over the years. It's been a great ride.

Acknowledgments and Sources

The 2019 Top 100 For-Hire Carriers is an annual project of Transport Topics, with assistance from S.J. Consulting Group and Armstrong & Associates Inc.

Senior Features Writer Daniel P. Bearth coordinated the project with help from Editorial Researcher Joe Antoshak. It was edited by Seth Clevenger, managing editor of features.

Firms wishing to participate in the 2020 Top 100 list can contact TRANSPORT TOPICS at tteditor@ttnews.com.

Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
1	1	UPS Inc. Atlanta NYSE: UPS David Abney, Chairman and CEO Jim Barber, COO Richard Peretz, CFO Juan Perez, Chief Information and Engineering Officer <i>ups.com</i>	\$71,861,000 \$66,585,000	7.9	\$4,791,000 \$4,905,000	-2.3	481,000 454,000	19,732 company-owned tractors 84,798 pickups and vans 106,481 total trailers 106,048 dry van 216 temperature controlled 217 flatbed 564 aircraft	UPS Package Operations (air and ground package delivery) UPS Supply Chain Solutions (transportation management, air, ocean, rail and ground freight forwarding, customs brokerage, supply chain consulting and network design, dedicated contract carriage, service parts distribution and repair, returns management, order fulfillment, assembly and distribution) Coyote Logistics (freight brokerage) UPS Freight (regional and interregional LTL, truckload, expedited, dedicated contract carriage, refrigerated intermodal) UPS Capital Corp. (equipment leasing, trade finance, freight payment and insurance) UPS Mail Innovations (mail processing) The UPS Store Inc. (franchiser of retail shipping, postal and business service stores) Marken (supply chain services in pharmaceutical and life sciences industries)
2	2	FedEx Corp. ¹ Memphis, Tenn. NYSE: FDX Frederick Smith, Chairman and CEO Rajesh Subramaniam, President and COO Alan Graf Jr., CFO Robert Carter, CIO Don Colleran, President and CEO, Fedex Express Henry Maier, CEO, FedEx Ground John Smith, CEO, FedEx Freight Richard Smith, President and CEO, FedEx Logistics <i>fedex.com</i>	\$69,200,000 \$63,864,000	8.4	\$3,636,000 \$4,465,000	-18.6	425,000 425,000	29,813 company-owned tractors 80,417 straight trucks 113,218 total trailers 670 aircraft	FedEx Express (domestic and international air and ground package delivery, includes operations of Manton Air-Sea Pty Ltd. acquired in October 2018 and Flying Cargo Group in January) FedEx Ground (commercial and residential ground package delivery and consolidation) FedEx Logistics (air and ocean freight forwarding, supply chain consulting, warehousing and distribution, returned goods management, 3-D printing, parts testing, repair and refurbishment, expedited, order fulfillment and contract packaging, cross-border e-commerce, customs brokerage, trade management) FedEx Freight (regional and national LTL, expedited) FedEx Services (sales and marketing, information technology support, e-commerce services) FedEx Office (copying and printing services, signs and banners)
3	3	XPO Logistics Greenwich, Conn. NYSE: XPO Bradley Jacobs, Chairman and CEO Troy Cooper, President Tony Brooks, President, LTL North America Mario Harik, CIO Matthew Fassler, Chief Strategy Officer Meghan Henson, Chief Human Resources Officer Greg Ritter, Chief Customer Officer <i>xpo.com</i>	\$17,279,000 \$15,380,800	12.3	\$390,000 \$312,400	24.8	100,000 95,000	8,445 company-owned tractors 195 lease-to-own tractors 5,798 owner-operator tractors 181 straight trucks 214 pickups and vans 25,689 total trailers 25,368 dry van 84 temperature controlled 243 flatbed 9,496 containers	XPO Transportation (freight brokerage, regional and interregional LTL, dry van and refrigerated TL, dedicated contract carriage, intermodal/dragage, air/expedited, commercial and residential delivery, air and ocean freight forwarding) XPO Logistics (warehousing and distribution, order fulfillment, returned goods management, transportation management, supply chain consulting)

¹ FedEx Corp. revenue and net income are for 12 months ended Feb. 28, 2019, and Feb. 28, 2018

Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
4	4	J.B. Hunt Transport Services Lowell, Ark. Nasdaq: JBHT  Kirk Thompson, Chairman John Roberts III, President and CEO Craig Harper, COO David Mee, CFO Shelley Simpson, CCO <i>jbhunt.com</i>	\$8,614,874 \$7,189,568	19.8	\$489,585 \$385,308	27.1	28,300 27,670	15,808 company-owned tractors 33,510 total trailers 94,902 containers	J.B. Hunt Intermodal (intermodal/drayage) J.B. Hunt Truckload (dry van TL) J.B. Hunt Dedicated Contract Services (dedicated contract carriage, commercial and residential delivery and installation services, includes operations of Cory 1st Choice Home Delivery acquired in January) J.B. Hunt Integrated Capacity Solutions (freight brokerage)
5	5	Knight-Swift Transportation Holdings Phoenix NYSE: KNX  Kevin Knight, Chairman Dave Jackson, CEO Kevin Quast, COO Adam Miller, CFO <i>knight-swift.com</i>	\$5,344,066 \$5,136,261	4.0	\$456,070 \$529,922	-13.9	22,800 25,400	15,743 company-owned tractors 3,413 owner-operator tractors 69,544 total trailers 9,330 containers	Knight Trucking (dry van and refrigerated TL, intermodal/drayage) Knight Logistics (freight brokerage, intermodal/drayage, transportation management) Swift Truckload (dry van TL) Swift Dedicated (dedicated contract carriage) Swift Refrigerated (refrigerated TL, dedicated contract carriage) Swift Intermodal (intermodal/drayage) Swift Logistics (freight brokerage, repair and maintenance, equipment leasing and insurance)
6	6	YRC Worldwide Overland Park, Kan. Nasdaq: YRCW  James Hoffman, Chairman Darren Hawkins, CEO Stephanie Fisher, CFO <i>ycr.com</i>	\$5,092,000 \$4,891,000	4.1	\$20,200 (\$10,800)	NA	31,000 32,000	10,200 company-owned tractors 3,900 lease-to-own tractors 45,000 total trailers	YRC Freight (national and international LTL and TL, expedited, cross-border services) YRC Reimer (regional and interregional LTL in Canada, cross-border services) New Penn, Holland, Reddaway (regional and interregional LTL and TL, expedited, cross-border services)
7	7	Schneider Green Bay, Wis. NYSE: SNDR  Adam Godfrey, Chairman Mark Rourke, President and CEO Stephen Bruffett, CFO <i>schneider.com</i>	\$4,977,000 \$4,383,600	13.5	\$268,900 \$389,900	-31.0	19,400 19,600	10,500 company-owned tractors 3,200 owner-operator tractors 37,800 total trailers 22,200 containers	Schneider Truckload Services (dry van and refrigerated TL, expedited, dedicated contract carriage, liquid bulk, chemical and petroleum tank, flatbed/heavy specialized, commercial and residential delivery, LTL) Schneider Intermodal Services (intermodal and drayage) Schneider Logistics Services (transportation management, freight brokerage, transloading and port drayage, cross-border services, warehousing and distribution, supply chain consulting and network design, domestic and international freight service in China) Schneider Finance (equipment leasing)
8	10	Landstar System Jacksonville, Fla. Nasdaq: LSTR  Diana Murphy, Chairman Jim Gattoni, President and CEO Joe Beacom, COO Kevin Stout, CFO Rob Brasher, CCO <i>landstar.com</i>	\$4,615,144 \$3,646,364	26.6	\$255,281 \$177,088	44.2	1,306 1,273	10,599 owner-operator tractors 16,743 total trailers 13,502 dry van 132 temperature controlled 3,109 flatbed	Landstar Transportation Logistics (dry van and refrigerated TL and LTL, flatbed/heavy specialized, intermodal/drayage, expedited, air and ocean freight forwarding, customs brokerage, cross-border services, project cargo, transportation management) Signature Insurance Co., Risk Management Claim Services (insurance, claims management)

NA = Not Applicable or Not Available

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9	11	Old Dominion Freight Line Thomasville, N.C. Nasdaq: ODFL Earl Congdon, Senior Executive Chairman David Congdon, Executive Chairman Greg Gantt, President and CEO Kevin Freeman, COO Adam Satterfield, CFO <i>odfl.com</i>	\$4,043,695	20.4	\$605,668	30.6	22,858	9,254 company-owned tractors 129 straight trucks 35,729 total trailers	OD Domestic (regional and interregional LTL and TL, freight brokerage) OD Expedited (air and ground expedited, trade show exhibits, commercial and residential delivery and installation) OD Household Services (self-moving services) OD Global (air and ocean freight forwarding, intermodal/drayage, assembly and distribution) OD Technology (information technology)
10	9	TFI International Montreal TSX: TFI Alain Bedard, Chairman, President and CEO David Saperstein, CFO <i>tfiintl.com.com</i>	\$3,954,008	1.2	\$225,356	73.1	17,127	7,465 company-owned tractors 8,527 owner-operator tractors 26,487 total trailers	Clarke Transport, National Fast Freight, Quiktrax Intermodal, Vitran, Canadian Freightways, Cavalier, Concord, La Crete Transport, McMurray Serv-U Expediting, Normandin, Quik X Transportation, Tripar Transportation, TST Overland Express (national and international LTL, intermodal) ICS Courier, Canpar Express, Loomis Express, TForce Integrated Solutions (package/courier) A&M International, Besner, Contract Freighters Inc., Clarke Road Transport, Couture, Ganeca, Gregoire, Laidlaw Carriers Van LP, Papineau International, Roadfast, TF Dedicated, Transport America, Transport J.C. Germain, TST Truckload and Load Brokerage (dry van TL, dedicated contract carriage) Beaumont, Bergeron, Brasseur, Charbonneau, Contrans Flatbed Group, Contrans Tank Group, Dupont, Durocher International, E.L. Farmer, GBT, GHF Transport, Golden International, JAF, JAG, Kingsway Bulk, Laidlaw Carriers Bulk, McArthur Express, Mirabel Logistic, Nordique, P&W Intermodal & MTMX, Rebel Transport, SAF, Schilli, TF Truckload & Logistics, Timeline Logistic, Tri-Line Carriers, TST Expedited, TTL, Villeneuve Tank Lines, Westfreight Systems, Winalta (flatbed/heavy specialized, chemical and petroleum tank, liquid and dry bulk, intermodal, oil field and energy services, includes operations of Schilli Corporation and Toronto Tank Lines acquired in February and Aulick Industries and ShirAul acquired in April) Cavalier Logistics, CFI Logistica, CFI Logistics, CK Logistics, Clarke North America, Cornerstone Logistics, E&L Logistics, Hyphen Transportation Management, Kobelt Transportation, Landry, Logikit, Patriot Freight Services, Premier Product Management, Quik X Logistics, St-Lambert, Stream Logistics (transportation management, freight brokerage, warehousing and distribution, equipment leasing) AC Final Mile, Guardian Medical Logistics, TForce Critical, TForce Final Mile Canada, TForce Final Mile U.S., TForce Logistics (residential and commercial delivery, includes assets of BeavEx and Guardian Medical Logistics acquired in April)

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
11	12	 Ryder Supply Chain Solutions ¹ Miami (Ryder System Inc.) Steven Sensing, President, Global Supply Chain Solutions John Diez, President, Dedicated Transportation Solutions <i>ryder.com</i>	\$3,731,457 \$3,065,500	21.7	\$194,806 \$158,400	23.0	NA NA		Ryder Supply Chain Solutions (supply chain consulting, warehousing and distribution, assembly and packaging, freight brokerage, order fulfillment, freight bill payment, returned goods management and repair services, trade services, residential and commercial delivery) Ryder Dedicated Transportation Solutions (dedicated contract carriage)
12	8	 Hub Group Oak Brook, Ill. Nasdaq: HUBG David Yeager, Chairman and CEO Donald Maltby, President and COO Terri Pizzuto, CFO Phillip Yeager, CCO <i>hubgroup.com</i>	\$3,683,593 \$3,123,063	17.9	\$201,740 \$135,153	49.3	5,400 4,377	2,500 company-owned tractors 1,300 owner-operator tractors 30 straight trucks 5,000 total trailers 3,890 dry van 500 temperature controlled 60 flatbed 10 tank 38,000 containers	Hub Group Intermodal (intermodal/drayage) Hub Highway (freight brokerage, project management) Unyson Logistics (transportation management, supply chain consulting) Hub Group Trucking (dry van TL, intermodal/drayage) Hub Group Dedicated (dedicated contract carriage) CaseStack (transportation management, freight brokerage, acquired in November 2018)
13	14	 Estes Express Lines Richmond, Va. Robey Estes Jr., Chairman, President and CEO William Hupp, COO Stephen Hupp, CFO <i>estes-express.com</i>	\$3,160,000 \$2,740,000	15.3	NA NA	NA	18,451 17,397	7,569 company-owned tractors 431 straight trucks 121 pickups and vans 29,519 total trailers 29,089 dry van 227 temperature controlled 2 flatbed	Estes Express Lines (regional and national LTL and TL, expedited, consolidation, supply chain consulting, information technology) Estes Forwarding Worldwide (ground, air and ocean freight forwarding, freight brokerage) Estes SureMove (household goods moving and storage) Estes Level2 Logistics (dedicated contract carriage, dry van TL, flatbed) Estes Specialized Truckload and Delivery Services (assembly and distribution, packaging and crating, residential and commercial delivery, government shipping, flatbed/heavy specialized, hazardous materials, security and escort services) Estes Leasing (equipment financing and maintenance) Big E Transportation (residential and commercial delivery)
14	13	 ArcBest Fort Smith, Ark. Nasdaq: ARCB Judy McReynolds, Chairman, President and CEO David Cobb, CFO <i>arcb.com</i>	\$3,093,788 \$2,826,457	9.5	\$67,262 \$59,726	12.6	13,000 13,000	4,273 company-owned tractors 83 straight trucks 22,680 total trailers	ABF Freight (national and regional LTL, trade show exhibits, commercial and residential delivery, expedited) ArcBest (freight brokerage, intermodal, air and ocean freight forwarding, air/expedited, transportation management, warehousing and distribution, household goods moving and storage) FleetNet America (emergency breakdown services, vehicle maintenance and towing) ArcBest Technologies (information technology)

¹Ryder Supply Chain Solutions net income is before taxes for supply chain solutions and dedicated transportation solutions.

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
15 	15	Werner Enterprises Omaha, Neb. Nasdaq: WERN CL Werner, Chairman Derek Leathers, President and CEO Marty Nordlund, COO John Steele, CFO <i>werner.com</i>	\$2,457,914 \$2,116,737	16.1	\$168,148 \$92,000	82.8	12,852 12,154	7,280 company-owned tractors 580 owner-operator tractors 25,255 total trailers 23,550 dry van 1,525 temperature controlled 160 flatbed	Werner Truckload Transportation Services (dry van and refrigerated TL, flatbed/heavy specialized, expedited, dedicated contract carriage, cross-border services) Werner Logistics (air and ocean freight forwarding, freight and customs brokerage, consolidation, transportation management, final mile, intermodal, freight audit and payment, warehousing and distribution, information technology) Fleet Truck Sales (used truck and trailer sales)
16 	19	Penske Logistics Reading, Pa. (Penske Truck Leasing Co.) Roger Penske, Chairman Brian Hard, CEO Marc Althen, President Paul Ott, CFO <i>penskelogistics.com</i>	\$2,300,000 \$1,700,000	35.3	NA NA	NA NA	19,012 18,011	3,491 company-owned tractors 414 straight trucks 10,162 total trailers 8,047 dry van 1,514 temperature controlled	Penske Logistics (dedicated contract carriage, transportation management, warehousing and distribution, freight brokerage, air and ocean freight forwarding, facilities engineering; includes operations of Epes Transport, acquired in June 2018)
17 	16	Roadrunner Transportation Systems Inc. Downers Grove, Ill. NYSE: RRTS James Staley, Chairman Curt Stoelting, CEO Michael Gettle, President and COO Terence Rogers, CFO Frank Hurst, President, Roadrunner Freight Bill Goodgion, President, Ascent Global Logistics <i>rts.com</i>	\$2,216,141 \$2,091,300	6.0	(\$165,597) (\$91,200)	NA	4,600 4,600	1,286 company-owned tractors 1,204 lease-to-own tractors 932 owner-operator tractors 50 straight trucks 4 pickups and vans 5,563 total trailers 4,900 dry van 540 temperature controlled 111 flatbed 12 tank 12 aircraft	Roadrunner Freight (regional and interregional LTL) Active Aero Group (air/expedited) Roadrunner Temperature Controlled (refrigerated TL and LTL) Roadrunner Intermodal Services (intermodal and drayage) Ascent Global Logistics (transportation management, warehousing and distribution, retail consolidation, air and ocean freight forwarding, customs brokerage)
18 	18	Prime Inc. ¹ Springfield, Mo. Robert Low, Chairman, President and CEO R. Dean Hoedl, CFO Steve Wutke, VP, Sales <i>primeinc.com</i>	\$2,186,057 \$1,875,031	16.6	\$306,419 \$208,184	47.2	4,900 4,300	6,911 company-owned tractors 315 owner-operator tractors 13,524 total trailers 60 dry van 11,475 temperature controlled 1,400 flatbed 589 tank	Prime Inc. (refrigerated TL, flatbed/heavy specialized, tank/bulk, dedicated contract carriage) Prime Logistics (freight brokerage) Prime Floral (transportation of flowers and plants, consolidation and distribution services) Trailer Skirt Ads (advertising on trailer side skirts) Pedigree Truck Sales (equipment sales) Success Leasing (equipment leasing)

¹ Prime Inc. revenue and net income are for 12 months ended March 31, 2019, and March 31, 2018.

Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
19	17	NFI Cherry Hill, N.J. Jeff Brown, Vice Chairman and President Ike Brown, Vice Chairman and President Sid Brown, CEO Steve Grabell, CFO <i>nfiindustries.com</i>	\$2,040,000 \$1,910,000	6.8	NA NA	NA NA	10,900 10,000	2,400 company-owned tractors 1,600 owner-operator tractors 9,700 total trailers 8,500 dry van 900 temperature controlled 61 flatbed 192 containers	NFI Transportation (dry van and refrigerated TL, dedicated contract carriage, flatbed/heavy specialized) NFI Distribution (warehousing and distribution, cross-docking, order fulfillment, contract packaging) NFI Intermodal (intermodal/drayage) NFI Brokerage/Transportation Management (freight brokerage, transportation management, consolidation, freight payment and audit, includes operations of SCR Air Services acquired in February) NFI Real Estate (commercial and industrial real estate development and construction) NFI Global (air and ocean freight forwarding, international warehousing and consolidation, port services) NFI Cal Cartage (port drayage, transloading, consolidation, deconsolidation, customs brokerage)
20	21	U.S. Xpress Enterprises Chattanooga, Tenn. NYSE: USX Max Fuller, Chairman Eric Fuller, President and CEO Eric Peterson, CFO Matt Herndon, COO <i>usxpress.com</i>	\$1,842,817 \$1,600,000	15.2	\$26,106 (\$3,937)	NA	8,912 9,522	5,250 company-owned tractors 1,659 owner-operator tractors 16,000 total trailers	U.S. Xpress Inc. (dry van TL, expedited, dedicated contract carriage, freight brokerage, cross-border services) Total Transportation of Mississippi (dry van TL, expedited, freight brokerage, 90% ownership) U.S. Xpress Leasing (equipment leasing)
21	29	Daseke Inc. Addison, Texas Nasdaq: DSKE Don Daseke, Chairman and CEO R. Scott Wheeler, President Bharat Mahajan, CFO Christopher Easter, COO <i>daseke.com</i>	\$1,770,000 \$1,300,000	36.2	(\$5,187) \$26,996	NA	5,930 4,700	3,882 company-owned tractors 2,262 owner-operator tractors 13,824 total trailers	Boyd Bros. Transportation, WTI Transport, Mid Seven Transportation, Central Oregon Truck Co., Hornady Transportation (flatbed, freight brokerage) TSH & Co., Alabama Carriers, Fleet Movers Inc. (flatbed, freight brokerage) E.W. Wylie Corp., J. Grady Randolph Inc., Lone Star Transportation (flatbed, freight brokerage) Smokey Point Distributing (flatbed, freight brokerage, glass) Bulldog Hiway Express (drayage, flatbed/heavy specialized) Boyd Logistics (freight brokerage) Big Freight Systems (flatbed/heavy specialized, warehousing in Canada) The Schilli Cos. (flatbed/heavy specialized, warehousing and distribution, truck leasing and rental) Steelman Transportation (flatbed/heavy specialized, freight brokerage) Roadmaster Group (arms, ammunition and explosives, flatbed/heavy specialized, dry van TL, dromedary, hazmat, high-security hauling services, freight brokerage) Moore Freight Service (glass, flatbed/heavy specialized) Aveda Transportation and Energy Services (flatbed/heavy specialized, oilfield services in U.S. and Canada) Builders Transportation Co. (flatbed/heavy specialized, acquired in August 2018)

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22	19	UniGroup Inc. Fenton, Mo. Barry Vaughn, Chairman Marc Rogers, President and CEO Brent Stottlemire, CFO <i>unigroupinc.com</i>	\$1,700,000 \$1,700,000	0	NA NA	NA NA	NA NA	5,022 owner-operator tractors 1,697 straight trucks 5,607 total trailers	United Van Lines, Mayflower Transit (household goods, commercial and industrial moving and storage, storage containers, vehicle delivery, high-value products, trade show exhibits, warehousing) UniGroup Worldwide Moving (domestic and international household goods moving, air and ocean freight forwarding) UniGroup Logistics (warehousing and distribution, flatbed/heavy specialized, installation of furniture, fixtures and electronic equipment, project management) Allegiant Move Management (government and commercial household goods moving and storage) Trans Advantage (equipment sales and service)
23	22	R+L Carriers¹ Wilmington, Ohio Ralph Roberts, founder Roby Roberts, CEO Robert Zimmerman, President <i>rlcarriers.com</i>	\$1,692,000 \$1,580,000	7.1	NA NA	NA NA	NA NA	5,084 company-owned tractors 15,675 total trailers	R+L Carriers (regional and national LTL, expedited and crating services in the U.S. and Canada) R+L Global Logistics (air and ocean freight forwarding, warehousing and distribution, order fulfillment, transportation management, project logistics, trade show exhibits and high-value cargo transportation, intermodal, crossborder services, supply chain consulting) R+L Truckload Services (dry van and refrigerated TL, flatbed, expedited, intermodal) Roberts Truck Sales (equipment sales)
24	23	CRST International Cedar Rapids, Iowa John Smith, Chairman Hugh Ekberg, President and CEO David Souza, CFO Mike Gannon, COO Jerry Kilgore, CIO <i>crst.com</i>	\$1,685,000 \$1,555,000	8.4	NA NA	NA NA	7,131 7,538	4,025 company-owned tractors 1,019 lease-to-own tractors 1,008 owner-operator tractors 17 pickups and vans 14,077 total trailers 11,443 dry van 144 temperature controlled 2,490 flatbed	CRST Expedited (dry van and refrigerated TL, expedited) CRST Malone (flatbed, dedicated contract carriage) CRST Dedicated Services (dedicated contract carriage) CRST Specialized Transportation (transportation of high-value goods and specialized commodities, commercial and residential delivery, warehousing and distribution, intermodal) CRST Logistics (transportation management, intermodal, freight brokerage) BESL Transfer Co. (flatbed/heavy specialized) Pegasus Transportation (refrigerated and dry van TL) Gardner Trucking (dry van and refrigerated TL and LTL, flatbed, dedicated contract carriage, drayage and warehousing, freight brokerage)
25	27	Saia Inc. Johns Creek, Ga. Nasdaq: SAIA Herbert Trucksess III, Chairman Richard O'Dell, CEO Frederick Holzgreffe III, President and COO Raymond Ramu, CCO <i>saia.com</i>	\$1,653,849 \$1,378,510	20	\$104,981 \$91,156	15.2	10,300 9,800	4,834 company-owned tractors 15,483 total trailers	Saia LTL Freight (regional and interregional LTL and TL, expedited) LinkEx Inc. (supply chain consulting, air and ocean freight forwarding, warehousing, commercial and residential delivery) Saia Logistics Services (transportation management, freight brokerage)

¹ R+L Carriers revenue is estimated by S.J. Consulting Group.

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26	25	C.R. England Inc. Salt Lake City, Utah Dan England, Chairman Dean England, Co-Chairman Chad England, CEO Josh England, President Zach England, COO TJ McGeean, CFO TJ England, General Counsel Brandon Harrison, Chief Sales Officer <i>crengland.com</i>	\$1,636,138 \$1,405,411	16.4	NA NA	NA NA	8,196 7,975	4,218 company-owned tractors 42 lease-to-own tractors 27 owner-operator tractors 6,494 total trailers 1,096 dry van 5,318 temperature controlled 80 flatbed 1,622 containers	C.R. England Inc. (refrigerated and dry van TL, flatbed, dedicated contract carriage, intermodal, cross-border services) England Logistics (freight brokerage, air and ocean freight forwarding, intermodal, dry and refrigerated LTL, parcel, transportation management, supply chain consulting, facility engineering, warehousing and distribution) England Carrier Services (financial services, fuel and equipment sales, maintenance and compliance services) Premier Truck Driving Schools (driver training) Lakeside Medical Clinic (driver health services)
27	24	Kenan Advantage Group North Canton, Ohio Dennis Nash, Chairman Bruce Blaise, President and CEO Grant Mitchell, COO Charlie DeLacey, CFO <i>thekag.com</i>	\$1,536,191 \$1,441,440	6.6	NA NA	NA NA	9,000 9,000	4,897 company-owned tractors 1,512 owner-operator tractors 330 straight trucks 10,732 total trailers	KAG Fuels Delivery (petroleum and chemical tank, propane, asphalt, renewable fuels, dedicated contract carriage) KAG Specialty Products (chemical tank, liquid and dry bulk, dedicated contract carriage, tank washing) KAG Food Grade (liquid bulk food and beverage) KAG Merchant Gas (industrial gas) KAG Canada (liquid and dry bulk in Canada) KAG Logistics (transportation management, freight payment and auditing, renewable fuel storage and transloading) KAG Tank Leasing (trailer leasing)
28	31	Universal Logistics Holdings Warren, Mich. Nasdaq: ULH Jeff Rogers, CEO Jude Beres, CFO Don Berquist, COO <i>universallogistics.com</i>	\$1,461,708 \$1,216,665	20.1	\$52,178 \$28,153	85.3	6,335 8,231	1,285 company-owned tractors 51 lease-to-own tractors 2,721 owner-operator tractors 31 straight trucks 28 pickups and vans 6,152 total trailers 3,269 dry van 33 temperature controlled 612 flatbed 806 containers	Universal Truckload (dry van TL, flatbed/heavy specialized, motor vehicle drive away, dedicated contract carriage, expedited, transportation management, freight brokerage, switching and yard management) Universal Intermodal Services (intermodal/drayage, includes operations of Southern Counties Express acquired in August 2018 and Container Connection acquired in December 2018) Fore Transportation (intermodal/drayage, yard management, chassis rental, equipment repair and maintenance) CTX Inc. (air/expedited, freight brokerage) Linc Logistic Solutions, Universal Logistics Solutions International (warehousing and distribution, consolidation, air and ocean freight forwarding, customs brokerage, order fulfillment, project management, returned goods management, kitting and parts assembly) Cavalry Logistics (freight brokerage) Westport Axle (assembly and distribution, warehousing, parts manufacturing)

NA = Not Applicable or Not Available

Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
29	26	Sirva Inc. Oakbrook Terrace, Ill. (Madison Dearborn Partners) Thomas Oberdorf, Chairman and CEO Deborah Balli, President, Global Relocation Services Andrew Coolidge, President, Americas John Kirk, CIO and CTO Linda Smith, CCO Jacob George, President, Europe, Asia Pacific and Middle East <i>sirva.com</i>	\$1,400,000	0.0	NA	NA	NA	1,657 owner-operator tractors 500 straight trucks 2,867 total trailers	Allied Van Lines, North American Van Lines, Allied Pickfords (domestic and international household goods, military, commercial and industrial moving and storage, vehicle delivery, high-value products) Smartbox Solutions Inc. (portable self-storage container moving) Sirva Relocation, Sirva Move Management, Sirva Global Relocation, Sirva Mortgage, Sirva Settlement (relocation-management support services, mortgage services, includes operations of Team Relocations acquired in August 2018)
			\$1,400,000		NA		NA		
30	30	Southeastern Freight Lines Lexington, S.C. W.T. Cassels Jr., Chairman W. Tobin Cassels, President John Dampier, CFO <i>sefl.com</i>	\$1,378,929	9.4	NA	NA	8,989	3,385 company-owned tractors 185 owner-operator tractors 214 straight trucks 11,569 total trailers	Southeastern Freight Lines (regional and interregional LTL and TL, assembly and distribution) G&P Trucking (dry van TL) Southeastern Logistics (freight brokerage)
			\$1,260,050		NA		8,792		
31	33	Forward Air Corp. Greeneville, Tenn. Nasdaq: FWRD Thomas Schmitt, Chairman, President and CEO Chris Ruble, COO Matt Jewell, CCO Michael Hance, Chief Legal Officer Christina Bottomley, CAO Michael Morris, CFO <i>forwardair.com</i>	\$1,320,886	20.0	\$92,051	5.4	5,369	585 company-owned tractors 600 lease-to-own tractors 6,647 total trailers	Forward Air Inc. (air/expedited, dry van and refrigerated TL and LTL, consolidation, customs brokerage, dedicated contract carriage, freight brokerage, includes operations of FSA Logistix acquired in March) Forward Air Solutions Inc. (pool distribution) Central States Trucking Co., Central States Logistics (intermodal/drayage, transloading, warehousing)
			\$1,100,816		\$87,321		4,898		
32	32	Averitt Express Cookeville, Tenn. Gary Sasser, Chairman and CEO Wayne Spain, President and COO Johnny Fields, CFO <i>averittpress.com</i>	\$1,298,463	13.2	NA	NA	9,000	4,947 company-owned tractors 15,182 total trailers 14,891 dry van 45 temperature controlled 246 flatbed	Averitt Express (regional and interregional LTL, flatbed, dry van and refrigerated TL, dedicated contract carriage, expedited, cross-border services, air and ocean freight forwarding, customs brokerage, freight brokerage, intermodal, warehousing and distribution, drayage, transloading, product assembly, transportation management, returned goods management, order fulfillment, commercial and residential delivery, supply chain consulting)
			\$1,146,970		\$98,967		8,500		

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33	36	Anderson Trucking Service St. Cloud, Minn. Rollie Anderson, Chairman and CEO Jacob Wood, President Brent Anderson, COO Paul Pfeiffer, CFO Scott Anderson, Senior Executive Vice President and Secretary <i>atsinc.com</i>	\$1,244,459 \$1,004,301	23.9	NA NA	NA NA	2,143 1,996	790 company-owned tractors 1,846 owner-operator tractors 6,978 total trailers 3,160 dry van 3,818 flatbed	ATS Specialized, New Energy Transport, Warren Transport, Midwest Specialized Transportation, Waylon Transport (flatbed/heavy specialized, intermodal) ATS Inc. (dry van TL) ATS Logistics Services (transportation management, freight brokerage, warehousing and consolidation, packaging, pilot car services) ATS Maritime (heavy specialized, project management, intermodal, air and ocean freight forwarding, customs brokerage) Sureway Transportation Co. (freight sales) SunBelt Xpress (transportation of furniture, residential and commercial delivery, expedited, LTL, freight brokerage) Iowa Loading Service, National Specialized Services (logistics services) Competitive Equipment Leasing (equipment leasing) Transportation Trucking Insurance Co. (insurance) QLine Trucking Ltd. (flatbed/heavy specialized in Canada)
34	39	Evans Delivery Company Schuylkill Haven, Pa. (Calera Capital) Matthew B. Bates, CEO Brian Frey, CFO <i>evansdelivery.com</i>	\$1,163,625 \$898,000	29.6	NA NA	NA NA	429 376	6,000 owner-operator tractors 550 total trailers	All Points Transport, Cattfish Container, Century Express Brand, Compass Intermodal, Commercial Transportation, Drayage Express, Evans Delivery Company, FIT Transportation, Hale Intermodal Trucking, Land Transportation, Phoenix Transportation, Madaris Transportation, Newhawk Xpress, Orion Intermodal Services, Pierside Intermodal, Polaris Intermodal, Regan Intermodal, 61 Transport, West Contract Brand, Whitacre Intermodal (intermodal/drayage, dry van TL) DM Transportation (inbound transportation management) Greatwide Truckload Management (dry van TL, flatbed, intermodal/drayage, freight brokerage) West Motor Freight (dry van TL, flatbed, freight brokerage) Packard Transport (flatbed, dry van TL, freight brokerage) New Age Transportation, Distribution & Warehousing Inc. (freight brokerage)
35	34	Crete Carrier Corp. Lincoln, Neb. Tonn Ostergard, Chairman and CEO Tim Aschoff, President and COO Kelly Just, CFO Erick Kutter, President, Shaffer Trucking Mark Swanson, President, Hunt Transportation <i>cretecarrier.com</i>	\$1,156,000 \$1,100,000	4.6	NA NA	NA NA	6,000 6,000	5,085 company-owned tractors 288 owner-operator tractors 13,430 total trailers	Crete Carrier Corp. (dry van TL, dedicated contract carriage) Shaffer Trucking (refrigerated TL, dedicated contract carriage) Hunt Transportation (flatbed/heavy specialized)

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
36 	28	Purolator Mississauga, Ontario (Canada Post Corp., Barry Lapointe Holdings) John Ferguson, President and CEO Chris Spanjaard, COO Rosyln Samtleben, CFO Richard Costa, CIO Ken Johnston, CHRO John Costanzo, President, Purolator International <i>purolator.com</i>	\$1,078,043 \$1,040,016	3.7	NA NA	NA NA	10,000 10,000	465 company-owned tractors 181 straight trucks 2,884 pickups and vans 1,329 total trailers	Purolator Inc. (air and ground package delivery, air and ocean freight forwarding, customs brokerage, transportation management, warehousing and distribution, returned goods management, supply chain consulting) Purolator Freight (regional and interregional LTL, expedited) Purolator International (cross-border package and freight delivery, expedited)
37 	38	Lynden Inc. Anchorage, Alaska Jim Jansen, Chairman Jon Burdick, President and CEO Alex McKallor, COO Brad McKeown, CFO Everett Billingslea, CLO <i>lynden.com</i>	\$1,050,000 \$950,000	10.5	NA NA	NA NA	2,658 2,600	898 company-owned tractors 100 owner-operator tractors 152 straight trucks 35 pickups and vans 2,679 total trailers 26,757 containers	Alaska Marine Lines (barge) Alaska West Express (chemical and petroleum tank, intermodal, dry bulk, flatbed/heavy specialized, oil field services) Lynden Transport (dry van and refrigerated TL, flatbed/heavy specialized, LTL) Brown Line LLC (refrigerated TL) LTI Inc. (liquid and dry bulk) Lynden International (air and ocean freight forwarding, customs brokerage, warehousing and distribution, returned goods management, commercial and residential delivery, trade show exhibits) Lynden Air Cargo (airfreight) Lynden Logistics (transportation management, dedicated contract carriage) Lynden Training Center (hazardous materials response training)
38 	35	Celadon Group Indianapolis OTC: CGIP Michael Miller, Chairman Paul Svindland, CEO Jon Russell, President and COO Vince Donargo, CFO Thom Albrecht, CCO <i>celadontrucking.com</i>	\$999,700 \$1,065,356	-6.2	NA NA	NA NA	5,500 5,200	3,200 company-owned tractors 400 lease-to-own tractors 250 owner-operator tractors 25 straight trucks 12 pickups and vans 10,000 total trailers 8,000 dry van 2,000 temperature controlled	Celadon Trucking Services, Hyndman Transport, Osborn Transportation, Taylor Express , (dry van and refrigerated TL and LTL, expedited, dedicated contract carriage, intermodal/drayage) Servicios de Transportacion Jaguar (dry van TL in Mexico) GSM Transportation (industrial maintenance, repair and operations parts delivery and inventory management, 49% ownership)
39 	41	Ruan Des Moines, Iowa John Ruan III, Chairman Ben McLean, CEO Dan Van Alstine, President and COO Steve Wood, CFO <i>ruan.com</i>	\$957,131 \$836,298	14.4	NA NA	NA NA	5,700 5,500	3,700 company-owned tractors 99 straight trucks 78 pickups and vans 9,600 total trailers 5,280 dry van 1,824 temperature controlled 1,248 flatbed 864 tank	Ruan Dedicated Contract Transportation (dedicated contract carriage, dry van TL, liquid and dry bulk, commercial delivery) Ruan Supply Chain Solutions (transportation management, freight brokerage, warehousing and distribution, product assembly and packaging, freight payment and audit, yard management, order fulfillment, returned goods management, commercial and residential delivery) Ruan Transport Corp. (liquid and dry bulk, chemical tank)

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
40	37	KLLM Transport Services Jackson, Miss. Jim Richards, President and CEO Terry Thornton, CFO <i>kllm.com</i>	\$917,000 \$959,000	-4.4	NA NA	NA NA	NA NA	3,500 company-owned tractors 5,400 total trailers	KLLM Inc. (refrigerated TL, dedicated contract carriage, intermodal, includes operations of Maverick Transportation refrigerated division acquired in May) KLLM Logistics Services (expedited TL and LTL, airfreight, commercial delivery, freight brokerage) Frozen Food Express (refrigerated LTL, dedicated contract carriage) KLLM Driving Academy (driver training)
41	40	Atlas World Group Evansville, Ind. Jack Griffin, Chairman and CEO Joe Stackhouse, President and COO Don Breivogel, CFO <i>atlasworldgroupinc.com</i>	\$900,500 \$842,100	6.9	\$10,000 \$4,800	108.3	650 671	2 company-owned tractors 1,062 owner-operator tractors 1,510 straight trucks 153 pickups and vans 4,136 total trailers 4,033 dry van 31 temperature controlled 72 flatbed	Atlas Van Lines (household goods, commercial and industrial moving and storage, high-value goods, store fixtures, trade-show exhibits, electronics and fine art, dry van TL) Atlas Van Lines International (air and ocean freight forwarding, military and government moving and storage) Avail Move Management, Cornerstone Relocation Group (relocation and move-management services) Atlas Logistics (transportation management, freight brokerage) Titan Global Distribution (project management, warehousing, commercial delivery and installation services) Atlas World-Class Travel (travel and lodging services) Atlas Terminal Co. (equipment sales and repair, financial services)
42	47	Covenant Transport Services Chattanooga, Tenn. Nasdaq: CVTI David Parker, Chairman and CEO Joey Hogan, President and COO Richard Cribbs, CFO Paul Bunn, CAO Ryan Rogers, Chief Transformation Officer <i>covenanttransport.com</i>	\$885,455 \$705,007	25.6	\$42,503 \$55,439	-23.3	5,500 4,297	2,311 company-owned tractors 524 lease-to-own tractors 319 owner-operator tractors 6,950 total trailers 4,740 dry van 2,210 temperature controlled	Covenant Transport (dry van TL, expedited, dedicated contract carriage) Southern Refrigerated Transport (refrigerated and dry van TL, intermodal/drayage) Star Transportation (dry van TL) Landair Holdings (dedicated contract carriage, transportation management services, shuttle and switching services and warehousing, acquired in July 2018) Covenant Transport Solutions (freight brokerage)
43	46	Pitt Ohio Transportation Group Pittsburgh Charles Hammel III, President Edward Meier, President, ECM Gary Dornh, President, Dornh Transfer Terry Reed, President, US Special Delivery Bob Dumit, President, Palmetto State Transportation Steve Brown, President, Ross Express <i>pittohio.com</i>	\$826,947 \$715,827	15.5	NA NA	NA NA	5,751 5,381	2,047 company-owned tractors 784 straight trucks 5,534 total trailers 4,188 dry van 1,346 temperature controlled	Pitt Ohio (regional and interregional LTL, expedited, assembly and distribution, warehousing, supply chain consulting, information technology) Dornh Transfer (regional and interregional LTL, expedite, warehousing and distribution) US Special Delivery (regional and interregional LTL and TL, expedite, consolidation) Ross Express (regional and interregional LTL, distribution, assembly, consolidation) ECM (dry van TL, hazmat, 51% ownership) Palmetto State Transportation (dry van TL, warehousing, hazmat, expedite, refrigerated TL) Motor Carrier Service (dry van TL) U.S. Cargo (package, LTL, pool distribution) Ross Express (regional and interregional LTL, freight brokerage)

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44	43	Central Transport International ¹ Warren, Mich. (CenTra Inc.) Manuel Moroun, Chairman, President and CEO Matthew Moroun, Vice Chairman <i>centraltransportint.com</i>	\$825,000 \$754,000	9.4	NA NA	NA NA	NA NA	3,180 company-owned tractors 149 straight trucks 6,543 total trailers	Central Transport (regional and interregional LTL, pool distribution)
									
45	42	Quality Distribution Inc. ² Tampa, Fla. (Apax Partners) Gary Enzor, Chairman and CEO Joseph Troy, CFO Randy Strutz, President, Quality Carriers Anthony Morsovillo, President, Boasso America <i>qualitydistribution.com</i>	\$822,000 \$786,000	4.6	NA NA	NA NA	NA NA	717 company-owned tractors 1,824 owner-operator tractors 5,204 total trailers	Quality Carriers Inc. (chemical tank, liquid and dry bulk) QC Energy Resources (oil, sand, water and production fluid transport for oil and gas drilling) Quality Transload (transloading) Boasso America (intermodal tank, container storage, shipping, maintenance and repair)
									
46	45	Day & Ross Transportation Group ³ Hartland, New Brunswick (McCain Foods Ltd.) Bill Doherty, President and CEO Kevin Chase, CFO <i>dayross.com</i>	\$806,806 \$718,941	12.2	NA NA	NA NA	3,277 2,240	743 company-owned tractors 433 lease-to-own tractors 1,696 owner-operator tractors 473 straight trucks 229 pickups and vans 9,006 total trailers 6,184 dry van 1,235 temperature controlled 87 flatbed 73 tank	Day & Ross Freight (national and international LTL, dry van and refrigerated TL, flatbed/heavy specialized, commercial delivery, cross-border services, expedited, dangerous goods) Day & Ross Supply Chain and Trade Networks (supply chain consulting, transportation management, air and ocean freight forwarding, intermodal/drayage, project management, warehousing and distribution, plant relocation services, consolidation, freight brokerage) Day & Ross Dedicated Logistics (dedicated contract carriage, warehousing and distribution, kitting and assembly, returned goods management, includes operations of A&S Kinard & Buckler Transport, acquired in April) Sameday Worldwide (expedited, air and ground package delivery, order fulfillment, residential delivery)
									
47	44	Cardinal Logistics Concord, N.C. (H.I.G. Capital) Vin McLoughlin, Chairman Tom Hostetler, CEO Ron Szymkowicz, COO Michael Roberts, CFO <i>cardlog.com</i>	\$800,000 \$720,000	11.1	NA NA	NA NA	4,220 4,245	60 company-owned tractors 2,200 lease-to-own tractors 300 owner-operator tractors 100 straight trucks 10 pickups and vans 8,000 total trailers 6,000 dry van 1,000 temperature controlled 560 flatbed 140 tank 3 containers	Cardinal Logistics Management (dedicated contract carriage, dry van and refrigerated TL and LTL, freight brokerage) Greatwide Distribution Management (warehousing and distribution, order fulfillment, product assembly, returned goods management)
									

¹ Central Transport International revenue is estimated by S.J. Consulting Group.

² Quality Distribution Inc. revenue is estimated by S.J. Consulting Group.

³ Day & Ross Transportation Group revenue is for 12 months ended June 30, 2018.

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48	48	Marten Transport Ltd. Mondovi, Wis. Nasdaq: MRTN Randy Marten, Chairman and CEO Tim Kohl, President Jim Hinnendael, CFO <i>marten.com</i>	\$787,594 \$698,120	12.8	\$55,027 \$90,284	-39.1	3,600 3,492	2,617 company-owned tractors 44 owner-operator tractors 5,594 total trailers 1,558 dry van 4,036 temperature controlled	Marten Transport (refrigerated and dry van TL, dedicated contract carriage, intermodal/dragage, freight brokerage) MW Logistics (freight brokerage, liquid and dry bulk, 45% ownership)
49	55	PS Logistics Birmingham, Ala. Robbie Pike, Chairman Scott Smith, CEO D. Houston Vaughn, President and COO Brian Barze, CFO <i>pstrans.com</i>	\$747,339 \$595,780	25.4	NA NA	NA	3,664 3,000	1,665 company-owned tractors 1,485 owner-operator tractors 5,300 total trailers 240 temperature controlled 5,060 flatbed	P&S Transportation, Blair Logistics, Loudon County Trucking, MTB Transport, DT Freight, Red Mountain Transportation, National Strategic Transport, HS Express, DMT Trucking, Shelton Trucking (flatbed/heavy specialized, includes operations of Robinette Trucking and Robinette Properties acquired in January and Riechmann Transport acquired in February) Purdy Brothers Trucking (refrigerated TL) TA Services (freight brokerage, includes operations of Celadon Logistics acquired in April) Sellers 3PL (transportation management)
50	50	AAA Cooper Transportation Dothan, Ala. G. Mack Dove, Chairman Reid Dove, President and CEO Michelle Lewis, CFO Charlie Prickett, COO <i>aaacooper.com</i>	\$725,000 \$665,000	9.0	NA NA	NA	5,234 5,000	2,690 company-owned tractors 79 straight trucks 6,800 total trailers 6,585 dry van 36 temperature controlled 179 flatbed	AAA Cooper Transportation (regional and interregional LTL and TL, tank/bulk, dedicated contract carriage, port services, freight brokerage, ocean freight forwarding, truck maintenance and repair)
51	49	Stevens Transport Dallas, Texas Steve Aaron, Chairman and CEO Clay Aaron, President Todd Aaron, Vice Chairman <i>stevenstransport.com</i>	\$719,870 \$694,980	3.6	\$102,660 \$83,845	22.4	2,700 2,925	1,910 company-owned tractors 805 lease-to-own tractors 3,900 total trailers	Stevens Transport (refrigerated and dry van TL, intermodal, dedicated contract carriage, transloading, transportation management)
52	58	Western Express Nashville, Tenn. Paul Wieck, Chairman, President and CEO Robert Stachura, COO Richard Prickett, CFO <i>westernexp.com</i>	\$695,122 \$566,230	22.8	NA \$41,998	NA	3,250 2,850	2,715 company-owned tractors 90 owner-operator tractors 7,600 total trailers 6,000 dry van 1,600 flatbed	Western Express (dry van and flatbed TL, expedited, intermodal/dragage, freight brokerage, yard management, dedicated contract carriage)
53	52	Mullen Group Ltd. ¹ Okotoks, Alberta TSX: MTL Murray Mullen, Chairman, President and CEO Stephen Clark, CFO <i>mullen-group.com</i>	\$674,027 \$627,372	7.4	NA NA	NA	3,759 3,535	1,303 company-owned tractors 675 owner-operator tractors 385 straight trucks 220 pickups and vans 5,055 total trailers 517 containers	Mullen Trucking, Payne Transportation, RDK Transportation Co. (dry van TL and LTL, flatbed/heavy specialized) Cascade Carriers (dry bulk) Gardewine Group, Grimshaw Trucking, Hi-Way 9 Group of Companies (includes Bernard Transport as of Jan. 1), Jay's Transportation Group, Courtesy Freight Systems (regional LTL) Canada Transport (dry van TL and LTL) Tenold Transportation (dry van TL and LTL, warehousing, cable cutting and reel services) Kleysen Group Ltd. (dry van TL, intermodal) Smook Contractors Ltd. (construction services, aggregate hauling) DWS Logistics (warehousing and distribution)

¹ Mullen Group revenue is for trucking operations only.

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54	51	United Road Services Inc. Romulus, Mich. (The Carlyle Group) Kathleen McCann, Chairman Mark Anderson, President and CEO Jason Walker, COO David Gann, CFO <i>unitedroad.com</i>	\$659,000 \$645,000	2.2	NA NA	NA NA	1,846 1,700	1,300 company-owned tractors 1,250 owner-operator tractors 1,300 total trailers	United Road Premier Vehicle Transport (vehicle hauling, includes operations of Fleet Car Carriers acquired in January) United Road Alaska Vehicle Transport (vehicle hauling in Alaska) United Road Specialty Vehicle Transport/Pilot Transport (enclosed vehicle hauling) United Road My Vehicle Transport (consumer vehicle hauling)
54	59	Dayton Freight Lines Dayton, Ohio Thomas Cronin Jr., President Bryan Brown, CFO Michael Cronin, Executive Vice President <i>daytonfreight.com</i>	\$659,000 \$562,000	17.3	\$89,577 NA	NA NA	4,922 4,501	1,752 company-owned tractors 153 straight trucks 8 pickups and vans 4,408 total trailers 4,318 dry van 90 temperature controlled	Dayton Freight Lines (regional LTL) Kelley Transportation (dry van TL) Kelley Logistics (freight brokerage)
56	62	Bennett International Group McDonough, Ga. Marcia Taylor, Chairman, President and CEO David Pittman, COO and CFO <i>bennettig.com</i>	\$612,140 \$512,874	19.4	NA NA	NA NA	1,124 1,023	106 company-owned tractors 189 lease-to-own tractors 1,337 owner-operator tractors 2,698 total trailers 359 dry van 2,330 flatbed	Bennett Motor Express, Ace Doran Hauling & Rigging (flatbed/heavy specialized) Bennett Heavy & Specialized (secure government freight, arms ammunition and explosives) Bennett Truck Transport (manufactured housing and commercial building moving services) Bennett DriveAway (truck, bus and recreational vehicle and RV trailer delivery, power-only hauling service) Bennett Distribution Services (warehousing and distribution, transportation management) Bennett International Transport (air and ocean freight forwarding, customs brokerage) Bennett International Logistics (freight brokerage, supply chain consulting, freight management) Boss Crane & Rigging (heavy lift and rigging services) Boss Transportation Services (crane and oilfield hauling services)
57	53	Heartland Express North Liberty, Iowa Nasdaq: HTLD Michael Gerdin, Chairman, President and CEO Christopher Strain, CFO <i>heartlandexpress.com</i>	\$610,803 \$607,336	0.6	\$72,677 \$75,173	-3.3	3,450 3,800	2,906 company-owned tractors 10,506 total trailers	Heartland Express (dry van and refrigerated TL, dedicated contract carriage, freight brokerage)
58	63	Mercer Transportation Co. Louisville, Ky. James Stone, President Arthur Dale Corum, Secretary <i>merc-trans.com</i>	\$602,504 \$492,509	22.3	NA NA	NA NA	305 293	2,608 owner-operator tractors 2,608 total trailers 762 dry van 1,846 flatbed	Mercer Transportation (flatbed/heavy specialized, dry van TL, freight brokerage)

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59	60	Suddath Jacksonville, Fla.  Steve Suddath, Chairman Mike Brannigan, President and CEO Kevin Gannon, CFO Len O'Neill, CIO suddath.com	\$600,000 \$550,000	9.1	NA NA	NA NA	2,200 NA	NA	Suddath Relocation Systems, Suddath International (household goods, commercial and industrial moving and storage) Suddath Workplace Solutions (office moving and relocation management services, includes operations of Perdue Inc. acquired in January) Suddath Global Logistics (supply chain consulting, transportation management, air and ocean freight forwarding, warehousing and distribution, order fulfillment, commercial and residential delivery, trade show exhibits and high-value products transportation, returned goods management) Suddath Government Services (government and military commercial and residential relocation) Lexicon Relocation (move management and real estate services) St. Pete Moving & Storage (residential local and long-distance moving, acquired in May)
60	54	Jack Cooper Holdings Kennesaw, Ga.  Sarah Amico, Chairman Michael Riggs, CEO Kyle Haulotte, CFO Kirk Hay, CIO Greg May, CAO jackcooper.com	\$581,000 \$602,825	-1.9	NA \$74,839	-3.6	3,753 3,753	1,843 company-owned tractors 2,290 total trailers	Jack Cooper Transport (truck transport, yard management, includes operations of Selland Auto Transport acquired in November 2018) Jack Cooper Logistics (freight brokerage, relocations, title services, claims management, vehicle inspections, rail and yard management) Jack Cooper Diversified (truck transport, logistics)
61	57	OnTrac Inc. ¹ Chandler, Ariz.  Rob Humphrey Jr., President and COO Thomas Fischer, CFO Rick Chase, CAO ontrac.com	\$562,856 \$546,848	2.8	NA NA	NA NA	NA NA	23 company-owned tractors 3 straight trucks 900 total trailers	OnTrac (time-definite parcel delivery in eight western states, international mail distribution, warehousing and distribution, packing and storage services)
62	65	Bison Transport Winnipeg, Manitoba  Don Streuber, Chairman Rob Penner, President and CEO Trevor Fridfinnson, COO Damiano Coniglio, CFO Mike Ludwick, CAO bisontransport.com	\$556,684 \$472,000	17.9	NA NA	NA NA	3,100 2,944	874 company-owned tractors 823 owner-operator tractors 5,096 total trailers 1,671 dry van 2,625 temperature controlled 224 flatbed 292 containers	Bison Transport (dry van and refrigerated TL and LTL, dedicated contract carriage, expedited, intermodal, cross-border services, transportation management, warehousing and distribution, freight brokerage, includes the operations of H.O. Wolding acquired in April) Britton Transport (dry van TL, flatbed, bulk, freight brokerage, warehousing, transloading, trailer rental, includes the operations of Ace Logistics and C&C Realty acquired in January) Searcy Trucking (flatbed/heavy specialized)
63	66	Cowan Systems Baltimore, Md.  Joseph Cowan, Chairman and CEO Dennis Morgan, President Joseph Scheiner, CFO Steven Wells, EVP cowansystems.com	\$537,163 \$462,544	16.1	NA NA	NA NA	2,107 1,946	1,372 company-owned tractors 152 lease-to-own tractors 549 owner-operator tractors 5,785 total trailers 5,470 dry van 315 temperature controlled	Cowan Systems (dry van and refrigerated TL, dedicated contract carriage, warehousing, driver leasing) Cowan Intermodal Group (intermodal/drayage) Cowan Logistics (freight brokerage)

¹ OnTrac Inc. revenue is estimated by S.J. Consulting Group.

NA = Not Applicable or Not Available

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
64	69	USA Truck Van Buren, Ark. Nasdaq: USAK James Reed, President and CEO Tim Guin, CCO Jason Bates, CFO <i>usa-truck.com</i>	\$534,060 \$446,533	19.6	\$12,204 \$7,497	62.8	2,400 2,400	1,384 company-owned tractors 290 owner-operator tractors 5,531 total trailers	USAT Over the Road (dry van TL, includes operations of Davis Transfer Co. acquired in October 2018) USAT Dedicated (dedicated contract carriage) USAT Logistics (freight brokerage, intermodal/drayage) USAT Intermodal (intermodal/drayage) USAT Mexico (dry van TL, cross-border services)
65	71	P.A.M. Transport Tontitown, Ark. Nasdaq: PTSI Matthew Moroun, Chairman Daniel Cushman, President and CEO Allen West, CFO <i>pamtransport.com</i>	\$533,261 \$437,838	21.8	\$23,994 \$38,899	-38.3	2,748 2,409	1,434 company-owned tractors 597 owner-operator tractors 6,397 total trailers	P.A.M. Transport (dry van TL, intermodal/drayage, expedited, transportation management, cross-border services, freight brokerage)
66	56	Trimac Transportation Calgary, Alberta Jeffrey McCaig, Chairman Mathieu Faure, President and CEO William Marchbank, COO Scott Calver, CFO <i>trimac.com</i>	\$528,672 \$576,796	-8.3	NA NA	NA NA	3,165 3,200	1,118 company-owned tractors 848 owner-operator tractors 4,080 total trailers	Trimac Transportation Services (chemical and petroleum tank, liquid and dry bulk, pressurized gases in Canada and the United States, includes operations of B&B/Bess Tank Lines acquired in January and Gibson Energy's Canadian truck transportation business acquired in April) National Tank Services (tank cleaning, equipment maintenance) Bulk Plus Logistics (transportation management, warehousing, freight brokerage, bulk transfer and storage, inventory management)
67	61	Canada Cartage Mississauga, Ontario (Nautic Partners) Jeff Lindsay, President and CEO Jason Cunneynworth, COO Dennis Koren, CFO <i>canadacartage.com</i>	\$501,659 \$546,309	-8.2	NA NA	NA NA	3,160 3,137	2,621 company-owned tractors 688 owner-operator tractors 379 straight trucks 2,817 total trailers 1,215 dry van 323 temperature controlled 135 flatbed 121 tank	Canada Cartage (dedicated contract carriage, dry van TL and LTL, expedited, home delivery and installation services, drayage, freight management, customs brokerage) Canada Moving (commercial and residential moving and storage) Direct Distribution Centres (warehousing and distribution) Vanguard Global Services (transportation management, information technology, cross-border services, order fulfillment, returned goods management)
68	68	Dart Transit Company Eagan, Minn. Donald Oren, Chairman and CEO Ken Crawford, CFO <i>dart.net</i>	\$491,912 \$451,925	8.8	NA NA	NA NA	2,362 2,626	855 company-owned tractors 1,213 owner-operator tractors 2 straight trucks 7,408 total trailers	Dart Transit Co. (dry van TL, dedicated contract carriage, freight brokerage, transportation management, air and ocean freight forwarding) Dart Advantage Warehousing (warehousing and distribution, order fulfillment) Dart Intermodal (intermodal/drayage) Dart Portable Storage (trailer storage) Dart Safety Lane (equipment maintenance)

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
69	75	Black Horse Carriers Carol Stream, Ill. Kenneth Landego, CEO Ken Thomson, CFO <i>blackhorsecarriers.com</i>	\$491,000 \$412,500	19.0	NA NA	NA NA	3,438 3,150	1,700 company-owned tractors 400 straight trucks 4 pickups and vans 4,000 total trailers 2,600 dry van 1,400 temperature controlled	Black Horse Carriers, Inc. (dedicated contract carrier services) Black Horse Logistics, Inc. (transportation management and freight brokerage services)
70	64	Two Men and a Truck Movers ¹ Lansing, Mich. Jon Nobis, CEO Randy Shacka, President Brant Hartle, CFO Sara Bennet, Chief Talent Officer <i>twomenandatruck.com</i>	\$487,236 \$487,236	0.0	NA NA	NA NA	6,334 6,136	2,879 straight trucks	Two Men and a Truck (local and long-distance moving and storage)
71	67	Eagle Express Lines/Hoovestol Inc. Homewood, Ill. Charles Pals, President Tim Pals, COO <i>eagleexpresslines.com</i>	\$480,806 \$452,429	6.3	NA NA	NA NA	NA NA	1,857 company-owned tractors 2,281 total trailers	Eagle Express Lines, Hoovestol Inc. (mail)
72	74	TMC Transportation ² Des Moines, Iowa (Annett Holdings Inc.) Harrold Annett, Chairman and CEO <i>tmctrans.com</i>	\$464,000 \$413,000	12.3	NA NA	NA NA	NA NA	2,622 company-owned tractors 130 owner-operator tractors 3,691 total trailers	TMC Transportation (flatbed/heavy specialized, dedicated contract carriage)
73	87	Hirschbach Motor Lines Dubuque, Iowa Tom Grojean Jr., Chairman Brad Pinchuk, CEO and President Paul Herzog, CFO <i>hirschbach.com</i>	\$454,454 \$278,494	63.2	NA NA	NA NA	1,213 800	1,838 company-owned tractors 22 owner-operator tractors 3,490 total trailers 110 dry van 3,380 temperature controlled	Hirschbach Motor Lines (refrigerated TL and LTL, yard management, freight brokerage)
74	77	LaserShip Inc. ³ Vienna, Va. (Greenbriar Equity Group) Blake Averill, CEO <i>lasership.com</i>	\$435,000 \$400,000	8.8	NA NA	NA NA	NA NA	14 company-owned tractors 104 straight trucks 10 total trailers	LaserShip (residential and commercial package delivery)
75	79	A. Duie Pyle Inc. West Chester, Pa. Peter Latta, Chairman and CEO Frank Granieri, COO Dave DeMedio, CFO John Luciani, COO <i>aduepyle.com</i>	\$428,800 \$373,000	15.0	NA NA	NA NA	2,851 2,697	1,048 company-owned tractors 35 owner-operator tractors 124 straight trucks 48 pickups and vans 2,086 total trailers 2,066 dry van 9 flatbed 11 tank	A. Duie Pyle LTL Solutions (regional LTL) A. Duie Pyle Warehouse & Distribution (warehousing, assembly and distribution, transloading) A. Duie Pyle Brokerage (dry van TL, freight brokerage) A. Duie Pyle Custom Dedicated (dedicated contract carriage)

¹ Two Men and a Truck Movers revenue is for 2017.

² TMC Transportation revenue is estimated by S.J. Consulting Group.

³ LaserShip revenue is estimated by S.J. Consulting Group.

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
76	78	Roehl Transport Marshfield, Wis. Everett Roehl, Chairman Richard Roehl, President, CEO and COO Heng Chin, CFO <i>roehl.jobs</i>	\$421,330 \$384,473	9.6	NA NA	NA NA	2,460 2,336	1,736 company-owned tractors 190 lease-to-own tractors 40 owner-operator tractors 7 straight trucks 4,902 total trailers 3,347 dry van 507 temperature controlled 1,048 flatbed	Roehl Transport (dry van TL, flatbed/heavy specialized, dedicated contract carriage) Roehl Refrigerated Transport (refrigerated TL, warehousing) Roehl Logistics (freight brokerage) Roehl Cold Storage (warehousing)
77	80	Maverick USA North Little Rock, Ark. Steve Williams, Chairman and CEO John Culp, President Doug Richey, COO Debbie Mitchell, CFO <i>maverickusa.com</i>	\$395,771 \$352,068	12.4	NA NA	NA NA	2,156 2,122	1,549 company-owned tractors 83 owner-operator tractors 2,446 total trailers	Maverick Transportation (flatbed/heavy specialized, dry van TL) Maverick Logistics (freight brokerage, dedicated contract carriage, warehousing) Maverick Leasing (equipment sales and leasing)
78	81	Transport Investments Inc. Pittsburgh R. Bruce McAdams, President and CEO Ronald Carlson, CFO <i>transportinvestments.com</i>	\$384,719 \$339,920	13.2	NA NA	NA NA	200 190	21 company-owned tractors 1,014 owner-operator tractors 1,899 total trailers 230 dry van 1,669 flatbed	American Transport Inc. , Aetna Freight Lines , Greentree Transportation Co. , Jones Motor Co. , Hot Shot Express , Jones Express Inc. (flatbed/heavy specialized, dry van, TL and LTL) American Wind Transport Group (transportation of wind turbines) ATI Trucking (flatbed, transportation of utility poles) Marathon Transport (flatbed, vehicle/drive-away) TII Logistics , Jones Motor Logistics (transportation management, intermodal, freight brokerage, port services)
79	72	Mesilla Valley Transportation Las Cruces, N.M. Royal Jones, President and CEO Dean Rigg, CFO <i>m-v-t.com</i>	\$383,950 \$430,261	-10.8	NA NA	NA NA	1,662 1,760	1,140 company-owned tractors 240 lease-to-own tractors 20 owner-operator tractors 5,000 total trailers	Mesilla Valley Transportation (dry van TL) J.H. Rose Logistics (freight brokerage, warehousing, rail transloading)
80	82	IMC Cos. Memphis, Tenn. Mark George, Chairman Mike Baker, CFO Joel Tracy, CIO <i>imccompanies.com</i>	\$368,560 \$332,490	10.8	NA NA	NA NA	2,001 2,300	277 company-owned tractors 71 lease-to-own tractors 1,107 owner-operator tractors 148 total trailers	Atlantic Intermodal Services , DNJ Intermodal Services , Gulf Intermodal Services , Ohio Intermodal Services (intermodal/drayage, transloading, warehousing) H&M Intermodal Services (drayage) Intermodal Cartage Co. (drayage, dedicated contract carriage, container storage) National Drayage Services (drayage, port services) Progressive Transportation Services (drayage, transloading, warehousing) IMC Global Solutions (freight brokerage, ocean freight forwarding, customs brokerage)
81	Not Ranked	Red Classic Charlotte, N.C. (Coca-Cola Consolidated) Frank Harrison III, Chairman Dave Katz, CEO Dave Glancy, President Jessica Traill, CFO <i>redclassic.com</i>	\$354,416 \$350,000	1.3	NA NA	NA NA	1,211 NA	484 company-owned tractors 62 owner-operator tractors 25 straight trucks 121 pickups and vans 2,647 total trailers	Red Classic Transit (beverage hauling)

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
82 	88	Foodliner/Quest Liner Dubuque, Iowa (McCoy Group) Gregory McCoy, CEO Jeff Wesenberg and Carl Recher, COO Tim Stueck, CFO <i>foodliner.com, questliner.com</i>	\$317,062 \$277,471	14.3	NA NA	NA NA	1,301 1,190	1,023 company-owned tractors 256 owner-operator tractors 2,301 total trailers	Foodliner Inc. (dry and liquid bulk) Quest Liner (chemical tank, dry and liquid bulk) Foodliner Mexico (liquid and dry bulk, transloading, warehousing and packaging in Mexico)
83 	89	Koch Companies Inc. Minneapolis Randy Koch and Dave Koch, Co-CEOs Sue Norris, CFO <i>kochcompanies.com</i>	\$310,000 \$277,000	11.9	NA NA	NA NA	1,167 1,190	1,079 company-owned tractors 62 lease-to-own tractors 14 owner-operator tractors 193 straight trucks 5,432 total trailers 67 containers	Stan Koch & Sons Trucking (dry van TL, flatbed/ heavy specialized, dedicated contract carriage, boat transportation, intermodal drayage) Koch NationalLease, United Trailer Leasing (equipment leasing and rental, contract maintenance) Koch Logistics, GW Transportation, JBS Warehousing and Logistics, DCMI (freight brokerage, transportation management, warehousing and distribution) Koch Maritime (ocean freight forwarding) Koch Industries (sourcing, product merchandising)
84 	86	TransAm Trucking Inc. ¹ Olathe, Kan. Johnny and Trudy Jacobson, Owners Russ McElliott, President Murray Droescher, CFO <i>transamtruck.com</i>	\$307,000 \$280,000	9.6	NA NA	NA NA	NA NA	1,135 company-owned tractors 1,823 total trailers	TransAm Trucking (refrigerated TL) TA Logistics (freight brokerage, transportation management)
85 	92	Melton Truck Lines Tulsa, Okla. Robert Peterson, CEO Russ Elliott, COO Robert Ragan, CFO <i>meltontruck.com</i>	\$302,227 \$269,785	12.0	NA NA	NA NA	1,701 1,569	1,359 company-owned tractors 2,276 total trailers	Melton Truck Lines (flatbed/heavy specialized) Conexus LLC (freight brokerage, transportation management) Liberty Truck and Trailer Leasing and Sales (equipment sales and leasing)
86 	91	Trans-System Inc. Cheney, Wash. James Williams, Chairman Dennis Williams, President and CEO Rob Heskett, COO Taylor Varley, CFO <i>trans-system.com</i>	\$300,000 \$271,000	10.7	NA NA	NA NA	1,100 1,050	800 company-owned tractors 200 owner-operator tractors 1,870 total trailers 100 dry van 200 temperature controlled 1,400 flatbed 170 tank	System Transport (flatbed/heavy specialized) T-W Transport Inc. (refrigerated/dry van TL) James J. Williams (liquid and dry bulk)
86 	Not Ranked	ContainerPort Group Cleveland Fred Hunger, Chairman Michael Smith, CEO Glenn Fehribach, CFO <i>containerport.com</i>	\$300,000 \$215,000	39.5	NA NA	NA NA	400 NA	1,400 owner-operator tractors 100 total trailers	ContainerPort Group (intermodal/drayage, domestic TL, brokerage, container yard services)

¹ TransAm Trucking revenue is estimated by S.J. Consulting Group.

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
86	Not Ranked	RoadOne Intermodal Logistics Randolph, Mass. Ken Kellaway, Chairman & CEO David McLaughlin, COO www.roadone.com	\$300,000 \$175,000	71.4	NA NA	NA NA	NA NA	250 lease-to-own tractors 1,450 owner-operator tractors 200 total trailers 400 chassis	RoadOne (intermodal/drayage, container yard management, transloading, warehousing and distribution, dedicated contract carriage, includes operations of Robin Hood Container Express, Jarvis Trans Inc., First Coast and Mile High Logistics acquired in 2018)
89	99	John Christner Trucking Sapulpa, Okla. John Christner, CEO Danny Christner, COO Darryl Christner, CFO johnchristner.com	\$295,171 \$244,696	20.6	\$24,907 \$13,138	89.6	207 222	129 company-owned tractors 644 lease-to-own tractors 28 owner-operator tractors 1,103 total trailers	John Christner Trucking (refrigerated TL, freight brokerage) Three Diamond Leasing (equipment maintenance and repair)
90	Not Ranked	Heniff Transportation Systems Oakbrook, Ill. Robert Heniff, CEO Jeff O'Connor, President Marty Martinson, CFO Joe Neal, CIO Lee Miller, President, Miller Transporters heniff.com	\$293,000 \$103,000	184.5	NA NA	NA NA	NA NA	1,100 company-owned tractors 3,000 total trailers	Heniff Transportation Systems (liquid and dry bulk, tank cleaning) Miller Transporters (liquid bulk, chemical tank, freight brokerage, acquired in June 2018)
91	85	Cassens Transport Co. Edwardsville, Ill. Richard Suhre, President and CEO cassens.com	\$292,635 \$302,004	-3.1	NA NA	NA NA	1,126 1,265	1,150 company-owned tractors 1,150 total trailers	Cassens Transport Co. (vehicle hauling)
92	90	Dependable Supply Chain Services Los Angeles, Calif. Ron Massman, CEO Bob Massman, Vice President Joe Finney, COO Michael Dougan, CFO godependable.com	\$291,000 \$274,000	4.7	NA NA	NA NA	NA NA	346 company-owned tractors 44 straight trucks 1,113 total trailers	Dependable Highway Express (dry van and refrigerated TL and LTL, dedicated contract carriage, transloading and consolidation, drayage) Dependable Hawaiian Express , Dependable Global Express (air and ocean freight forwarding) Dependable Distribution Centers (warehousing and distribution) Dependable Logistics Solutions (supply chain consulting, transportation management, customs brokerage, freight brokerage)
93	Not Ranked	Hansen & Adkins Auto Transport Los Alamitos, Calif. Louie Adkins, President Steve Hansen, Executive Vice President Craig Hardy, Controller hansenadkins.com	\$290,935 \$282,381	3.0	NA NA	NA NA	NA NA	871 company-owned tractors 266 lease-to-own tractors 1,139 total trailers	Hansen & Adkins Auto Transport (vehicle hauling)
94	100	Acme Truck Line Gretna, La. Mike Coatney, President Tyler Coatney, COO Kimberly Foster, CFO acmetruck.com	\$290,475 \$239,000	21.5	NA NA	NA NA	2,000 1,900	900 owner-operator tractors 475 straight trucks 225 pickups and vans 1,000 total trailers	Acme Truck Line (flatbed/heavy specialized, oil field services) Acme 3PL Supply Chain Management (freight brokerage, freight payment and audit, safety compliance services)

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Rank 2019	Rank 2018	Company	Revenue (000)	% Change	Net Income (000)	% Change	Employees	Equipment	Operating Units (Description of Services)
95	95	A&R Logistics ¹  (Wind Point Partners) Mark Holden, CEO Richard Mitchell, President Steve Brantley, COO Anthony Lenhart, CFO aandrl.com	\$285,000 \$259,370	9.9	NA NA	NA NA	1,100 1,100	724 company-owned tractors 134 owner-operator tractors 13 straight trucks 1,132 total trailers	A&R Transport (dry bulk and dry van TL) A&R Packaging & Warehousing Services (warehousing and distribution, transloading, packaging) A&R Global Logistics (transportation management, freight brokerage, drayage, freight payment)
95	98	Challenger Group  Cambridge, Ontario Daniel Einwechter, Chairman and CEO Jim Peeples, President and COO Eugene Moser, COO challenger.com	\$285,000 \$258,734	10.2	NA NA	NA NA	1,875 1,850	1,330 company-owned tractors 200 owner-operator tractors 3,350 total trailers 2,475 dry van 323 temperature controlled 109 flatbed 85 tank	Challenger Motor Freight (dry van TL and LTL, intermodal, drayage) Challenger Logistics (transportation management, intermodal, air and ocean freight forwarding, dedicated contract carriage, warehousing and distribution, customs brokerage) Challenger Special Commodities (flatbed/heavy specialized, waste) Elgin Motor Freight (dry van and refrigerated TL, cross-border services)
97	94	Martin Transportation Systems  Byron Center, Mich. Richard Johnston, President Brett McGovern, COO Scott Benson, CFO mtstrans.com	\$282,483 \$261,403	8.1	NA NA	NA NA	2,179 1,725	1,194 company-owned tractors 67 owner-operator tractors 3 straight trucks 2,592 total trailers 2,588 dry van 4 flatbed	Martin Transportation Systems (dry van TL, dedicated contract carriage) Jet Express (dry van TL, dedicated contract carriage) Bay Logistics (warehousing and distribution, packaging and assembly)
98	Not Ranked	PGT Holdings  Aliquippa, Pa. Patrick Gallagher, CEO Gregg Troian, President pgttrucking.com	\$280,000 \$225,000	24.4	NA NA	NA NA	675 1,000	450 company-owned tractors 105 lease-to-own tractors 465 owner-operator tractors 1,820 total trailers 25 dry van 15 temperature controlled 1,750 flatbed 30 tank	PGT Trucking (flatbed/heavy specialized, bulk/tank, dedicated contract carriage, freight brokerage, project cargo management) Southern Pines Trucking (cryogenic and heavy specialized)
99	100	Superior Bulk Logistics ²  Oak Brook, Ill. Richard T. Lewis, Chairman Leonard F. Fletcher, CEO Brian T. Nowak, President James Blackmon, COO Timothy M. McCann, CFO superiorbulklogistics.com	\$277,000 \$252,300	9.8	NA \$14,500	NA NA	NA 1,370	1,100 company-owned tractors 2,000 total trailers 2,000 tank	Superior Carriers (liquid and dry bulk, chemical tank, transloading) Carry Transit (liquid and dry bulk, transloading) Supernus (freight brokerage)
100	97	United Vision Logistics ³  Lafayette, La. Ronnie Murphy, Chairman Rusty Guilbeau, President and CEO Colby Domingue, CFO uvlogistics.com	\$275,000 \$256,000	7.4	NA NA	NA NA	NA NA	977 owner-operator tractors 254 straight trucks 1,217 total trailers	United Vision Logistics (flatbed/heavy specialized, hazardous materials, rig moving, expedited, drayage)

¹ A&R Logistics revenue is estimated by S.J. Consulting Group.

² Superior Bulk Logistics revenue is estimated by S.J. Consulting Group.

³ United Vision Logistics revenue is estimated by S.J. Consulting Group.

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Less-Than-Truckload

	2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change
1 FedEx Freight	\$7,489,000	\$6,904,000	8.5	18 A. Duie Pyle Inc.	\$350,800	\$309,600	13.3
2 YRC Freight	\$5,092,000	\$4,891,000	4.1	19 Day & Ross Freight	\$312,395	\$278,374	12.2
3 Old Dominion Freight Line	\$4,043,695	\$3,358,112	20.4	20 Daylight Transport	\$265,000	\$229,000	15.7
4 XPO Logistics	\$3,800,000	\$3,600,000	5.6	21 Central Freight Lines	\$248,000	\$266,000	-6.8
5 UPS Freight	\$3,218,000	\$2,998,000	7.3	22 Autotransportes de Carga Tresguerras*	\$244,500	\$231,500	5.6
6 Estes Express Lines	\$3,160,000	\$2,740,000	15.3	23 Transportes Castores de Baja California*	\$233,500	\$221,100	5.6
7 ABF Freight	\$2,175,585	\$1,993,314	9.1	24 Oak Harbor Freight Lines	\$220,194	\$204,947	7.4
8 R+L Carriers	\$1,692,000	\$1,580,000	7.1	25 Forward Air Solutions	\$194,100	\$168,500	15.2
9 Saia Inc.	\$1,653,849	\$1,404,703	17.7	26 Ward Transport & Logistics Corp.	\$189,000	\$166,000	13.9
10 Southeastern Freight Lines	\$1,148,092	\$1,040,423	10.3	27 Transportes Julián de Obregón*	\$183,400	\$173,700	5.6
11 Averitt Express	\$890,849	\$768,957	15.9	28 Fastfrate	\$151,400	\$123,764	22.3
12 Central Transport	\$825,000	\$754,000	9.4	29 Standard Forwarding Co.	\$119,000	\$110,000	7.3
13 TFI International	\$816,081	\$748,175	9.1	30 Midwest Motor Express	\$118,000	\$105,100	12.3
14 Dayton Freight Lines	\$659,000	\$558,200	18.1	31 Landstar System	\$102,531	\$89,041	15.2
15 Pitt Ohio Transportation Group	\$616,000	\$555,907	10.8	32 Transportadora Hercul / Transportadores Unidos (Grupo Transportes)*	\$95,700	\$90,600	5.6
16 AAA Cooper Transportation	\$606,000	\$548,000	10.6				
17 Roadrunner Freight	\$452,281	\$464,000	-2.5				

Total 2018 Revenue

\$41.9 billion

Total 2017 Revenue

\$38.2 billion

Total change

9.7%

FedEx Freight revenue is for 12 months ended Feb. 28, 2019, and Feb. 28, 2018, and includes air/expedited.

Estes Express Lines revenue includes truckload/dedicated, air/expedited and household goods/commercial delivery.

R+L Carriers, Pitt Ohio Transportation Group, Ward Transport & Logistics Co. and Standard Forwarding Co. revenue is estimated by S.J. Consulting Group.

* Revenue is estimated by Armstrong & Associates Inc.

NA = Not Applicable or Not Available

Truckload/Dedicated

	2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change
1 Knight-Swift Transportation	\$3,471,064	\$3,636,472	-4.5	21 Dart Transit Co.	\$384,336	\$367,214	4.7
2 Landstar System	\$2,791,494	\$2,163,832	29	22 Mesilla Valley Transportation	\$383,950	\$430,261	-10.8
3 J.B. Hunt Transport Services	\$2,580,506	\$2,096,920	23.1	23 Bison Transport	\$372,387	\$327,847	13.6
4 Schneider	\$2,268,000	\$2,187,400	3.7	24 NFI	\$369,000	\$311,300	18.5
5 Werner Enterprises	\$1,881,323	\$1,635,244	15	25 USA Truck	\$347,729	\$302,052	15.1
6 TFI International	\$1,843,687	\$1,797,453	2.6	26 Hub Group Dedicated	\$292,857	\$115,012	154.6
7 U.S. Xpress Enterprises	\$1,600,000	\$1,400,000	14.3	27 Cowan Systems	\$292,572	\$266,683	9.7
8 Ryder Dedicated Transportation Solutions	\$1,333,313	\$1,095,645	21.7	28 Challenger Motor Freight	\$285,000	\$258,734	10.2
9 CRST International	\$1,011,000	\$945,000	7	29 Black Horse Carriers	\$277,000	\$227,500	21.8
10 Crete Carrier Corp.	\$860,000	\$850,000	1.2	30 Paschall Truck Lines	\$259,000	\$238,523	8.6
11 Celadon Group	\$762,000	\$856,000	-11	31 Day & Ross Freight	\$256,161	\$228,264	12.2
12 Mullen Group Ltd.	\$674,027	\$627,372	7.4	32 Martin Transportation Systems	\$255,199	\$261,403	-2.4
13 Ruan	\$648,539	\$590,968	9.7	33 Wilson Logistics	\$250,000	\$135,447	84.6
14 Cardinal Logistics Management	\$648,000	\$720,000	-10	34 Evans Delivery Company	\$245,606	\$226,000	8.7
15 Heartland Express	\$610,803	\$607,336	0.6	35 Roehl Transport	\$237,681	\$214,209	11
16 Covenant Transport/Star Transportation	\$591,900	\$437,100	35.4	36 G&P Trucking	\$228,067	\$209,096	9.1
17 Canada Cartage	\$501,659	\$546,309	-8.2	37 Marten Transport Ltd.	\$223,852	\$166,881	34.1
18 Universal Truckload	\$434,834	\$396,419	9.7	38 Anderson Trucking Service	\$217,180	\$163,891	32.5
19 P.A.M. Transport	\$426,609	\$377,854	12.9	39 C.A.T. Inc.	\$208,382	NA	NA
20 Western Express	\$406,831	\$330,000	23.3	40 Forward Air Corp.	\$192,600	\$201,700	-4.5
				41 Auto Lineas America*	\$191,100	\$181,000	5.6

Truckload/Dedicated (continued)

2018 Revenue (000)	2017 Revenue (000)	% change	2018 Revenue (000)	2017 Revenue (000)	% change	2018 Revenue (000)	2017 Revenue (000)	% change	2018 Revenue (000)	2017 Revenue (000)	% change	2018 Revenue (000)	2017 Revenue (000)	% change					
42 Averitt Express	\$181,096	\$180,248	0.5	61 Kriska Transportation	\$102,625	\$102,625	0	79 TRACOMEX*	\$47,700	\$45,200	5.5	87 Transportes Unidos Tampiqueños*	\$35,600	\$33,700	5.6	95 The Meiborg Cos.	\$24,000	NA	NA
43 Transportistas Unidos Mexicano*	\$158,800	\$150,400	5.6	62 Raven Transport	\$102,000	\$93,000	9.7	80 Transportes Elola*	\$44,400	\$42,000	5.7	88 Autotransportes Rápidos de Aguascalientes*	\$35,400	\$33,500	5.7	96 TGR Logistics	\$23,000	NA	NA
44 Stan Koch & Sons Trucking	\$158,225	\$137,234	15.3	63 System Freight	\$99,249	\$82,227	20.7	81 Transportes Internacionales JCV*	\$43,300	\$41,000	5.6	89 Wright Transportation	\$35,400	NA	NA	97 Schuster Co.	\$20,800	NA	NA
45 Brown Trucking Co.	\$155,000	\$160,000	-3.1	64 CalArk Inc.	\$96,292	\$93,657	2.8	82 Transportes Canales*	\$41,100	\$38,900	5.7	90 Grupo GOR*	\$35,200	\$33,300	5.7	98 Transport Investments Inc.	\$18,476	\$20,581	-10.2
46 Transportadora Nacional*	\$153,300	\$145,200	5.6	65 J. Rayl Transport	\$93,000	\$86,000	8.1	83 A. Duie Pyle Inc.	\$40,900	\$28,500	43.5	91 Blackhawk Transport	\$32,482	NA	NA	99 IMC Cos.	\$18,428	NA	NA
47 Pitt Ohio Transportation Group	\$148,283	\$126,788	17	66 Titan Transfer Inc.	\$84,967	\$82,262	3.3	84 Market Express	\$40,815	\$15,831	157.8	92 Autotransportes Dasa*	\$32,200	\$30,500	5.6	100 ContainerPort Group	\$15,000	\$10,000	50
48 Transportes Cuauhtémoc*	\$143,300	\$135,700	5.6	67 TransAmerica Express Logistics	\$80,000	NA	NA	85 Alabama Motor Express	\$37,500	NA	NA	93 Dupré Logistics	\$28,318	\$55,542	-49	101 Brenny Transportation	\$15,000	NA	NA
49 Paper Transport	\$142,882	\$126,688	12.8	68 Express Tres Fronteras*	\$80,000	\$75,800	5.5	86 Centauros del Sureste*	\$35,700	\$33,800	5.6	94 Atlas World Group	\$24,500	\$28,572	-14.3	102 Bolt Express	\$13,400	\$13,400	0
50 Titanium Transportation Group	\$142,780	\$106,790	33.7	69 Transportes Quintanilla*	\$73,400	\$69,500	5.6												
51 Red Classic	\$138,000	\$350,000	-60.6	70 Transportes Especializados Antonio de la Torre e Hijos*	\$69,000	\$65,300	5.7												
52 Mercer Transportation Co.	\$137,008	\$96,562	41.9	71 Transportes de Nuevo Laredo*	\$65,600	\$62,100	5.6												
53 G&D Integrated	\$130,700	\$101,300	29.0	72 American Central Transport	\$65,000	NA	NA												
54 Legend Transportation	\$127,000	\$82,000	54.9	73 Halvor Lines	\$62,422	NA	NA												
55 Artur Express	\$125,950	\$110,000	14.5	74 Highlight Motor Group	\$61,335	NA	NA												
56 Trans-Mex Inc.*	\$125,000	\$118,400	5.6	75 Fleetmaster Express	\$61,000	\$61,000	0												
57 A.D. Transport Express	\$120,000	\$120,000	0	76 Transportes Lar-Mex*	\$60,100	\$56,900	5.6												
58 AAA Cooper Transportation	\$119,000	NA	NA	77 Fletes Internacionales Coss*	\$57,800	\$54,700	5.7												
59 Cargo Transporters	\$116,719	NA	NA	78 Transportes Lopez e Hijos*	\$48,900	\$46,300	5.6												
60 Auto Líneas Regiomontanas*	\$109,900	\$104,100	5.6																

Total 2018 Revenue
\$34.9 billion

Total 2017 Revenue
\$31.8 billion

Total change
9.6%

Schneider revenue includes flatbed/heavy specialized, refrigerated and tank/bulk.

Werner Enterprises revenue includes flatbed/heavy specialized and refrigerated.

TFI International revenue includes flatbed/heavy specialized, refrigerated and tank/bulk.

Mullen Group revenue includes LTL, intermodal/drayage and tank/bulk.

Canada Cartage revenue includes LTL, air/expedited and household goods/commercial delivery.

Universal Truckload revenue includes flatbed/heavy specialized.

Challenger Motor Freight revenue includes LTL, intermodal/drayage, flatbed/heavy specialized, refrigerated and tank/bulk.

Wilson Logistics revenue includes the operations of Wil-Trans Inc., Jim Palmer Trucking and Market Transport.

Titanium Transportation Group revenue includes flatbed/heavy specialized.

Artur Express revenue includes refrigerated.

A.D. Transport Express, Kriska Transportation, Fleetmaster Express, Bolt Express revenue is for 2017.

Raven Transport revenue is estimated by S.J. Consulting Group.

Brenny Transportation revenue includes flatbed/heavy specialized.

* Revenue estimated by Armstrong & Associates Inc.

NA = Not Applicable or Not Available

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Household Goods/Commercial Delivery

	2018 Revenue (000)	2017 Revenue (000)	% change
1 UniGroup Inc.	\$1,700,000	\$1,700,000	0
2 Sirva Worldwide Relocation & Moving	\$1,400,000	\$1,400,000	0
3 Atlas World Group	\$842,100	\$795,239	5.9
4 Suddath	\$550,000	\$550,000	0
5 Two Men and a Truck Movers	\$487,236	\$487,236	0
6 CRST Specialized Transportation	\$257,000	\$250,000	2.8
7 Stevens Worldwide Van Lines	\$90,947	\$92,500	-1.7

	2018 Revenue (000)	2017 Revenue (000)	% change
8 Gentle Giant Moving Co.	\$42,553	\$39,800	6.9
9 Day & Ross Transportation Group	\$30,914	\$21,777	42

Total 2018 Revenue
\$4.71 billion

Total 2017 Revenue
\$4.68 billion

Total change
0.6%

Two Men and a Truck Movers revenue is for 2017.

Motor Vehicle/Driveaway

	2018 Revenue (000)	2017 Revenue (000)	% change
1 United Road Services Inc.	\$659,000	\$645,000	2.2
2 Jack Cooper Holdings	\$581,000	\$602,825	-3.6
3 Cassens Transport Co.	\$292,635	\$302,004	-3.1
4 Hansen & Adkins Auto Transport	\$290,935	\$282,381	3
5 Bennett Truck Transport/Bennett DriveAway	\$98,108	\$94,341	4

	2018 Revenue (000)	2017 Revenue (000)	% change
6 Daseke Inc.	\$10,300	\$10,000	3

Total 2018 Revenue
\$1.93 billion

Total 2017 Revenue
\$1.94 billion

Total change
-0.2%

Jack Cooper Holdings revenue is estimated by S.J. Consulting Group.

Refrigerated

	2018 Revenue (000)	2017 Revenue (000)	% change
1 Prime Inc.	\$1,887,004	\$1,623,776	16.2
2 C.R. England Inc.	\$1,636,138	\$1,405,411	16.4
3 KLLM Transport Services	\$917,000	\$959,000	-4.4
4 Swift Refrigerated	\$819,190	\$539,307	51.9
5 Stevens Transport	\$719,870	\$694,980	3.6
6 Marten Transport Ltd.	\$375,340	\$380,210	-1.3
7 Hirschbach Motor Lines	\$369,285	\$278,494	32.6
8 TransAm Trucking Inc.	\$307,000	\$280,000	9.6
9 John Christner Trucking	\$295,171	\$214,017	37.9
10 Shaffer Trucking	\$266,000	\$220,000	20.9
11 Navajo Express	\$255,000	\$238,000	7.1
12 Black Horse Carriers	\$214,000	\$185,000	15.7
13 May Trucking	\$203,337	\$203,337	0
14 Bay & Bay Transportation	\$155,000	\$101,000	53.5

	2018 Revenue (000)	2017 Revenue (000)	% change
15 NFI	\$148,000	\$153,300	-3.5
16 Frialsa Logística	\$143,200	\$135,600	5.6
17 Southern Refrigerated Transport	\$135,200	\$162,150	-16.6
18 Pride Transport	\$120,000	NA	NA
19 J&R Schugel Trucking	\$119,000	\$119,000	0
20 WEL Companies	\$118,799	\$106,042	12
21 National Carriers Inc.	\$115,500	\$102,000	13.2
22 Decker Truck Line	\$106,206	\$106,206	0
23 Freymiller Inc.	\$98,000	\$83,000	18.1
24 Roadrunner Temperature Controlled	\$96,692	\$156,000	-38
25 Continental Express Inc.	\$96,500	\$82,841	16.5
26 Day & Ross Transportation Group	\$84,795	\$75,561	12.2
27 Schuster Co.	\$83,200	NA	NA

	2018 Revenue (000)	2017 Revenue (000)	% change
28 Roehl Refrigerated Transport	\$50,667	\$49,311	2.7
29 Great Plains Transport Inc.	\$48,697	NA	NA
30 Denney Transport	\$46,401	NA	NA
31 Maverick USA	\$45,484	\$35,207	29.2
32 MCT Transportation	\$44,148	\$76,337	-42.2
33 Cowan Systems	\$41,571	\$39,119	6.3
34 PS Logistics	\$36,367	NA	NA
35 CRST International	\$36,000	\$30,000	20
36 Transportes Garza Leal	\$34,500	\$32,700	5.5
37 T-W Transport	\$30,000	\$30,000	0
38 TransAmerica Express Logistics	\$30,000	NA	NA
39 Halvor Lines	\$26,401	NA	NA
40 Blackhawk Transport	\$18,157	NA	NA

Total 2018 Revenue
\$9.7 billion

Total 2017 Revenue
\$8.7 billion

Total change
12.5%

C.R. England Inc. revenue includes dry van TL and flatbed/heavy specialized.

Stevens Transport revenue includes dry van TL.

TransAm Trucking, Navajo Express, Freymiller Inc. revenue is estimated by S.J. Consulting Group.

May Trucking, J.R. Schugel Trucking and Decker Truck Line revenue is for 2017.

Frialsa Logistica, Transportes Garza Leal revenue is estimated by Armstrong & Associates Inc.

Continental Express revenue includes TL/dedicated.

NA = Not Applicable or Not Available

Flatbed/Heavy Specialized

	2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change
1 Landstar System	\$1,386,387	\$1,134,660	22.2	10 Melton Truck Lines	\$302,227	\$269,785	12	19 Beemac Trucking	\$125,855	\$68,873	82.7	28 JLE Industries	\$45,400	\$30,000	51.3
2 Daseke Inc.	\$1,210,000	\$1,050,000	15.2	11 Acme Truck Line	\$290,475	\$239,000	21.5	20 Roehl Transport	\$112,762	\$102,118	10.4	29 Evans Delivery Co.	\$41,921	\$40,000	4.8
3 PS Logistics	\$747,339	\$595,780	25.4	12 United Vision Logistics	\$275,000	\$256,000	7.4	21 Long Haul Trucking	\$81,000	NA	NA	30 TransAmerica Express Logistics	\$40,000	NA	NA
4 Anderson Trucking Service	\$743,679	\$613,063	21.3	13 PGT Holdings	\$271,000	\$225,000	20.4	22 Carrier One Inc.	\$75,000	\$41,000	82.9	31 Bison Transport	\$30,089	\$21,296	41.3
5 Mercer Transportation Co.	\$465,496	\$395,948	17.6	14 Prime Inc.	\$227,131	\$183,753	23.6	23 CT Transportation	\$60,690	\$67,386	-9.9	32 Hunt Transportation	\$30,000	\$30,000	0
6 TMC Transportation	\$464,000	\$413,000	12.3	15 Western Express	\$211,224	\$174,000	21.4	24 Super Transporte Internacional	\$56,400	\$53,400	5.6	33 Halvor Lines	\$24,247	NA	NA
7 Bennett Motor Express/Ace Doran Hauling & Rigging/Bennett Heavy & Specialized	\$422,347	\$330,178	27.9	16 CRST Malone	\$195,000	\$183,000	6.6	25 Express Anáhuac	\$54,400	\$51,500	5.6	34 Koch Cos. Inc.	\$20,988	\$20,140	4.2
8 Transport Investments Inc.	\$364,251	\$301,128	21	17 System Transport	\$172,000	\$154,000	11.7	26 Decker Truck Line	\$49,290	\$49,290	0	35 WLX	\$18,900	NA	NA
9 Maverick USA	\$350,287	\$316,861	10.5	18 Combined Transport	\$137,017	NA	NA	27 Blackhawk Transport	\$48,285	NA	NA	36 NFI	\$17,000	\$15,600	9

Total 2018 Revenue
\$8.8 billion

Total 2017 Revenue
\$7.4 billion

Total change
18.9%

PS Logistics revenue includes refrigerated.
TMC Transportation, United Vision Logistics revenue is estimated by S.J. Consulting Group.
Super Transporte Internacional, Express Anahuac revenue is estimated by Armstrong & Associates Inc.
Decker Truck Line revenue is for 2017.

Mail

	2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change
1 FedEx Corp.	\$2,001,155	\$1,610,033	24.3	8 Matheson Trucking	\$113,911	\$102,431	11.2	15 Bancroft and Sons Transportation	\$77,166	\$73,568	4.9	23 Ravn Alaska	\$38,179	\$39,022	-2.2
2 Eagle Express Lines/Hoovestol Inc.	\$480,806	\$452,429	6.3	9 Midwest Transport	\$103,063	\$97,107	6.1	16 Northern Aviation Services	\$58,738	\$29,234	100.9	24 Sodrel Truck Lines	\$35,873	\$29,936	19.8
3 Salmon Cos.	\$212,776	\$314,303	-32.3	10 Kalitta Air	\$102,054	\$83,165	22.7	17 B&B Trucking	\$58,404	\$58,427	0	25 FLS Transportation Services	\$35,552	\$44,353	-19.8
4 UPS Inc.	\$205,556	\$171,629	19.8	11 Southern Mail Service	\$101,238	\$92,854	9	18 Tracie McCormick Inc.	\$50,158	\$46,920	6.9	26 Davenport Transportation	\$35,340	\$31,994	10.5
5 United Airlines	\$167,471	\$164,567	1.8	12 American Airlines	\$98,047	\$92,554	5.9	19 Beco Inc.	\$48,265	\$45,734	5.5	27 MTC Transportation	\$34,863	\$20,240	72.2
6 Postal Fleet Services	\$161,273	\$120,657	33.7	13 Evo Transportation & Energy Services	\$97,704	NA	NA	20 AJR Trucking	\$40,315	\$31,141	29.5	28 Metro Air Service	\$33,536	\$34,287	-2.2
7 Mail Contractors of America	\$122,546	NA	NA	14 Delta Air Lines	\$84,945	\$73,753	15.2	21 Alaska Air Group	\$39,448	\$37,061	6.4	29 Alan Ritchey Inc.	\$32,652	\$34,759	-6.1
								22 XPO Logistics	\$38,678	\$57,528	-32.8	30 McCormick Trucking	\$32,300	\$29,580	9.2

Total 2018 Revenue
\$4.6 billion

Total 2017 Revenue
\$4.1 billion

Total change
12.5%

NA = Not Applicable or Not Available

Intermodal/Drayage

	2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change
1 J.B. Hunt Intermodal	\$4,716,649	\$4,084,418	15.5	12 Central States Trucking Co./ Atlantic Trucking Co.	\$201,000	\$154,700	29.9	23 Bison Transport	\$29,833	\$18,770	58.9
2 Hub Group	\$2,195,316	\$1,870,873	17.3	13 Roadrunner Intermodal Services	\$132,129	\$124,000	6.6	24 Dart Intermodal	\$29,725	\$24,683	20.4
3 XPO Logistics	\$1,500,000	\$1,500,000	0	14 Landstar System	\$128,976	\$96,416	33.8	25 TransAmerica Express Logistics	\$15,000	NA	NA
4 Schneider	\$953,500	\$779,900	22.3	15 TCW	\$114,485	\$91,800	24.7	26 Guide Transportation Partners	\$14,419	NA	NA
5 Evans Delivery Company	\$602,206	\$456,000	32.1	16 Marten Transport Ltd.	\$102,025	\$80,621	26.5	27 USA Truck	\$9,931	NA	NA
6 Swift Intermodal	\$498,821	\$277,358	69.5	17 C&K Holdings	\$96,250	NA	NA	28 Supra National Express	\$9,557	NA	NA
7 IMC Cos.	\$350,132	\$332,490	5.3	18 Duncan and Son Lines	\$85,000	NA	NA	29 Day & Ross Transportation Group	\$9,198	\$8,196	12.2
8 RoadOne Intermodal Logistics	\$300,000	\$175,000	71.4	19 Cowan Systems	\$77,146	\$70,120	10	30 Comcar Industries	\$8,537	\$8,550	-0.2
9 NFI	\$286,000	\$262,000	9.2	20 Eagle Systems	\$56,203	\$48,258	16.5				
10 ContainerPort Group	\$285,000	\$205,000	39	21 Canada Drayage	\$54,900	\$34,608	58.6				
11 Universal Intermodal Services	\$251,074	\$153,726	63.3	22 Paper Transport	\$48,476	\$32,839	47.6				

Total 2018 Revenue
\$13.1 billion

Total 2017 Revenue
\$11.0 billion

Total change
18.4%

Package/Courier

	2018 Revenue (000)	2017 Revenue (000)	% change		2018 Revenue (000)	2017 Revenue (000)	% change
1 UPS Inc.	\$58,035,000	\$54,102,000	7.3	7 Dicom Canada	\$179,826	NA	NA
2 FedEx Corp.	\$57,428,000	\$55,932,000	2.7	8 Spee-Dee Delivery Service	\$154,000	\$130,300	18.2
3 Purolator	\$1,078,043	\$1,040,016	3.7	9 Transportes Pitic	\$88,900	\$84,200	5.6
4 OnTrac Inc.	\$562,000	\$546,848	2.8	10 Pace	\$59,000	\$59,000	0
5 TFI International	\$488,575	\$475,396	2.8	11 Koch Cos. Inc.	\$37,080	NA	NA
6 LaserShip Inc.	\$435,000	\$400,000	8.8				

Total 2018 Revenue
\$118.4 billion

Total 2017 Revenue
\$112.7 billion

Total change
5.1%

OnTrac Inc. and LaserShip Inc.
revenue is estimated by S.J.
Consulting Group.

Spee-Dee Delivery Service revenue
includes LTL

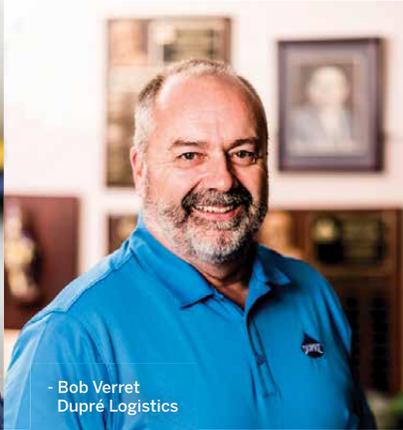
Transportes Pitic revenue is estimated
by Armstrong & Associates Inc.

Pace revenue is for 2017.

NA = Not Applicable or Not Available



- Joe Neal
Heniff Transportation



- Bob Verret
Dupré Logistics



- Joy Hoehler
Schwerman Trucking



- Chad Ogden
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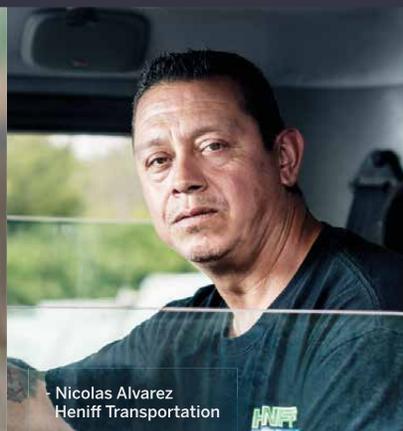
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